

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE
FSC GROUP MAS**

CONTRACT NUMBER: 47QTCA19D002B



Contract Period: 11/20/2018-11/19/2023

**Skillsoft Corporation
300 INNOVATIVE WAY
STE 201
NASHUA, NH 03062
(603) 324-3000 Telephone
(888) 631-7405 Toll Free
(603) 324-3009 Facsimile**

**Contract Administrator: Jennifer O'Connor, Jennifer.OConnor@skillsoft.com
Skillsoft is a Large Business**

Pricelist Current through Modification PO-0024, effective June 3, 2022

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

Customer Information

- 1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.
Special Item Number 511210: Term Software License
Special Item Number 54151: Software Maintenance Services
Special Item Number 54151S: Information Technology Professional Services
Special Item Number 611420: Information Technology Training
Special Item Number OLM: Order-Level Materials (OLMs)
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession effecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
See Approved GSA Pricing
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.
Hourly rates are not applicable.
2. Maximum order.
511210: \$500,000
54151: \$500,000
54151S: \$500,000
611420: \$250,000
OLM: \$250,000
3. Minimum order.
\$100
4. Geographic coverage.
The Geographic Scope of Contract is Worldwide.
5. Point of production.
300 INNOVATIVE WAY
STE 201
NASHUA, NH 03062
6. Discount from list prices or statement of net price.
Prices shown are NET Prices; Basic Discounts have been deducted.
7. Quantity discounts.
Prices shown are NET Prices; Quantity Discounts have been deducted.
8. Prompt payment terms.
Net 30 days from receipt of invoice or date of acceptance, whichever is later. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. Foreign items.
All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

- 10a. Time of delivery.
- | <i>SPECIAL ITEM NUMBER</i> | <i>DELIVERY TIME (Days ARO)</i> |
|-----------------------------------|--|
| 511210 | 10 Days |
| 611420 | As Negotiated |
| 54151S | As Negotiated |
| 54151 | As Negotiated |
| OLM | As Negotiated |
- 10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.
As negotiated on the task order level.
- 10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.
As negotiated on the task order level.
- 10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery.
As negotiated on the task order level.
11. F.O.B. point.
Destination
- 12a. Ordering address.
300 INNOVATIVE WAY
STE 201
NASHUA, NH 03062
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address.
By mail:
Skillsoft Corporation
P.O. Box 405527
Atlanta, GA 30384-5527
- Overnight/express mail:**
Bank of America Lockbox Svcs
Lockbox 405527
6000 Feldwood Road
College Park, GA 30349
- By Wire/ACH:**
Bank: Bank of America, N.A.
Bank Address: 100 N. Tryon Street Ste. 170, Charlotte, NC
Account Name: Skillsoft Corporation
Account #: 9425499979
SWIFT/ABA: BOFAUS3N/026009593
ACH ABA: 011400495
14. Warranty provision: 90 Days

15. Export packing charges are *not applicable*.
16. Terms and conditions of rental, maintenance, and repair are *not applicable*.
17. Terms and conditions of installation are *not applicable*.
- 18a. Terms and conditions of repair parts are *not applicable*.
- 18b. Terms and conditions for any other services are *not applicable*.
19. List of service and distribution points is *not applicable*.
20. List of participating dealers is *not applicable*.
21. Preventive maintenance is *not applicable*.
- 22a. Special attributes such as environmental attributes are *not applicable*.
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

Skillsoft's Commitment to Accessibility

Skillsoft is committed to creating and delivering eLearning and talent management solutions that are accessible to users regardless of age, ability, or situation. Skillsoft endeavors to exceed minimum accessibility requirements and is committed to being the market leader for accessible eLearning and talent management solutions.

Skillsoft conforms to Section 508 of the Rehabilitation Act by providing VPATs for the Skillsoft Products, including but not limited to Skillport 8i and Percipio Learner Platform. Skillsoft's most current information on its accessibility features is gathered and provided voluntarily, in compliance with Section 508 format and guidance, at:
https://documentation.skillsoft.com/en_us/support/index.htm#topics/support_for_administrators/web_accessibility/spt_section_508_vpat.htm%3FTocPath%3DSupport%2520for%2520Administrators%7CWeb%2520Accessibility%7C4 and https://documentation.skillsoft.com/en_us/support/.

Please note that Skillport 8i accessibility is only supported on the Windows platform and using Internet Explorer. In addition, accessibility is not supported on mobile platforms.

Skillsoft makes available on Percipio add-on collections from third-party providers. Organizations purchasing such third-party collections are responsible for reviewing the applicable third-party's Section 508 capabilities and conformance. Skillsoft assumes no liability with regard to the accessibility of such third-party content offerings.

Any required Section 508, SCORM, and AICC testing will be done by [the agency]. If [agency] determines any furnished product or service is not in conformance with the contract, excluding those non-conformities identified in Skillsoft's VPATs, [agency] will promptly inform Skillsoft in writing. After review, if it is determined by Skillsoft and the Government or [agency] that any product or service furnished by Skillsoft does not conform to the described accessibility standards in the contract, excluding the exceptions noted in Skillsoft's VPATs, commercially reasonable remediation of said product or service to the level of conformance specified in the contract will be the responsibility of Skillsoft at its own expense, within a period of time to be agreed upon by the parties in writing.

For organizations hosting Custom content on Percipio, the [agency] is responsible for reviewing the 508 capabilities and conformance. Skillsoft assumes no Section 508 liability for Custom content offerings.

Skillsoft meets customer NIST requirements via its FedRAMP Authorization, Package ID: F1207261443. Customer can access Contractor compliance information at: <https://marketplace.fedramp.gov/#/product/private-cloud?status=Compliant&sort=productName&productNameSearch=skill>

23. Unique Entity Identifier (UEI) number: *PEKVEFZZQBM9*
24. Notification regarding registration in SAM.gov database: *IKU29*

Labor Category Descriptions

Job Title: Project Manager

Functional Responsibility:

Manage the integration and implementation

Provide direction within their respective teams

Identify team issues and risks, as well as mitigation plans

Prepare weekly status reports and executives reports

Manage Technical and Functional team schedules. Leads design and use workshops around system:

- Implementation Planning
- Organizational Readiness
- Business planning
- Content Strategies
- Competencies and Skills
- Reporting

Provides expertise in design requirements and communication strategies

Leads design requirements and course migration strategy

Leads communications management strategy

Manages overall engagement timeline and budget

Partners with customer implementation team members

Minimum Education: Bachelor's Degree, PMP Certification

Minimum Years of Experience: 10 years minimum experience

Job Title: Technical Consultant

Functional Responsibility:

- Responsible for creating and/or consulting on integrations, data migrations, synchronizations and enhancements
- Responsible for installation and testing of system
- Provides expertise in the technical components and data model
- Creates data mapping of required elements
- Responsible for designing any additional technical requirements
- Leads Technical Developers to drive development of custom code (if required)
- Determines course migration strategy
- Creates branding and consults on “look and feel” options

Minimum Education: Bachelor's Degree, SumTotal Platform Certification

Minimum Years of Experience: 10 years minimum experience

Job Title: Business Consultant

Functional Responsibility:

- Responsible for preparation and delivery of Configuration Workshop
- Identifies any reporting gaps
- Assists with System Testing as needed
- Develops business requirements for all lines of business
- Develops design requirements based on business requirements

Provides system and training configuration consulting services

Minimum Education: Bachelor's Degree, SumTotal Platform Certification

Minimum Years of Experience: 10 years minimum experience

Substitution Language

1. Master's degree may be substituted for TWO years of experience.
2. For all categories, a doctoral degree may be substituted for an additional THREE years of experience.
3. For all categories, TWO ADDITIONAL years of directly related job experience may be substituted for each year of college not attended.
4. Additional experience to be substituted for education must be in the area of the individual's assigned project responsibility.

Skillsoft GSA Price List

SECTION 1: PRICING GUIDELINES

- **Swaps/Exchanges:** Multi-year clients may swap or exchange their library on the anniversary date at no charge.
 - **Progressive Pricing:** Skillsoft uses a Progressive Pricing Model. Progressive Pricing means the customer pays through each tier. As the number of licenses increases and moves through the tiers, the price per user in each tier takes effect and the average price per user decreases. In this model aggregated audiences cannot be leveraged across different products. Progressive Pricing establishes pricing consistency as it eliminates price gaps between tiers. With progressive pricing, the customer is able to buy what they need, instead of buying more licenses to get to a better unit price. Progressive pricing is determined at the agency level and licenses cannot be aggregated across multiple agencies. As an example of how Progressive pricing works for a customer that would like to purchase 100 SkillChoice Business licenses the following calculation occurs:
$$(\$391.93*4)+(\$304.92*10)+(\$226.17*10)+(\$180.73*25)+(\$159.04*50)+(1*\$145.88) = \$19,494.75 \text{ or } \$194.95/\text{license}$$
 - One Additional Language = additional 5%
 - Two Additional Languages = additional 10%
 - Three Additional Languages = additional 15%
 - All Additional Languages = additional 20%
- Library offerings cannot be leveraged together for higher audiences. A 500 Person IT Library and 500 Person Productivity & Collaboration Library cannot be added together to use the 1,000 person price.

Percipio localization cost:

- One Additional Language = additional 5%
- Two Additional Languages = additional 10%
- Three Additional Languages = additional 15%
- All Additional Languages = additional 20%

SECTION 2: CONTENT

Multi-Category Collections

Skillsoft Advance 2.0 covers topical areas across Leadership & Business, Technology & Developer and Productivity & Collaboration Tools with content that includes courses, expert insight videos, test preps, mentoring, Skillsoft Aspire journeys, bootcamps and the option to deploy practice labs for hands on practice in a third-party sandbox environment.

Skillsoft Expert 2.0 is our most robust solution covering topical areas across Leadership & Business, Technology & Developer and Productivity & Collaboration Tools with content that includes courses, expert insight videos, test preps, mentoring, Skillsoft Aspire journeys, bootcamps, the option to deploy practice labs for hands on practice in a third-party sandbox environment and our Skillsoft Books solution containing audiobooks, summaries and full text books.

Audience	Skillsoft Expert 2.0	Skillsoft Advance 2.0
2 to 4	\$182.12	\$137.82
5 to 14	\$182.12	\$137.82
15 to 24	\$182.12	\$137.82
25 to 29	\$182.12	\$137.82
50 to 99	\$182.12	\$137.82
100 to 174	\$161.00	\$121.84
175 to 249	\$142.59	\$107.91
250 to 374	\$123.58	\$93.52
375 to 499	\$91.26	\$69.06
500 to 749	\$91.26	\$69.06
750 to 999	\$75.10	\$56.83
1000 to 1749	\$61.79	\$46.76
1750 to 2499	\$52.28	\$39.57
2500 to 3749	\$47.53	\$35.97
3750 to 4999	\$20.64	\$15.62
5000 to 6249	\$18.47	\$13.98
6250 to 7499	\$15.75	\$11.92
7500 to 8699	\$14.15	\$10.70
8700 to 9999	\$10.46	\$7.91

Note: All content licensed users will be delivered on a Percipio, Skillport and/or OLSA site. Implementation fees are required for all new sites.

Specialized Category Collections

These solutions provided targeted content offerings for functional specific roles or enterprise initiatives like developing leadership at all levels.

The base level collections of Tech & Dev and Business Advance include courses, test preps, mentoring and the option to deploy practice labs for hands on practice in a third-party sandbox environment with the Tech & Dev collections. The Expert level collections include everything that is in the base level collections plus books. The books collections include only books. SLDP is a multi-modal collection including courses, videos, books, audiobooks and book summaries.

SS = Skillsoft P&C = Productivity & Collaboration Tools Tech & Dev = Technology & Developer SLDP = Skillsoft Leadership Development Program

Audience	Tech & Dev Expert	Business Expert 2.0	Tech & Dev	Business Advance	Business Books	Tech & Dev Books	Engineering Books	SLDP
2 to 4	\$172.27	\$118.13	\$127.98	\$78.75	\$39.38	\$44.30	\$39.38	\$49.22
5 to 14	\$172.27	\$118.13	\$127.98	\$78.75	\$39.38	\$44.30	\$39.38	\$49.22
15 to 24	\$172.27	\$118.13	\$127.98	\$78.75	\$39.38	\$44.30	\$39.38	\$49.22
25 to 29	\$172.27	\$118.13	\$127.98	\$78.75	\$39.38	\$44.30	\$39.38	\$49.22
50 to 99	\$172.27	\$118.13	\$127.98	\$78.75	\$39.38	\$44.30	\$39.38	\$49.22
100 to 174	\$152.30	\$104.44	\$113.14	\$69.62	\$34.81	\$39.16	\$34.81	\$43.51
175 to 249	\$134.89	\$92.49	\$100.20	\$61.66	\$30.83	\$34.69	\$30.83	\$38.54
250 to 374	\$116.90	\$80.16	\$86.84	\$53.44	\$26.72	\$30.06	\$26.72	\$33.40
375 to 499	\$86.33	\$59.20	\$64.13	\$39.46	\$19.73	\$22.20	\$19.73	\$24.66
500 to 749	\$86.33	\$59.20	\$64.13	\$39.46	\$19.73	\$22.20	\$19.73	\$24.66
750 to 999	\$71.04	\$48.71	\$52.77	\$32.48	\$16.24	\$18.27	\$16.24	\$20.30
1000 to 1749	\$58.45	\$40.08	\$43.42	\$26.72	\$13.36	\$15.03	\$13.36	\$16.70
1750 to 2499	\$49.46	\$33.91	\$36.74	\$22.61	\$11.30	\$12.72	\$11.30	\$14.13
2500 to 3749	\$44.96	\$30.83	\$33.40	\$20.55	\$10.28	\$11.56	\$10.28	\$12.85
3750 to 4999	\$19.53	\$13.39	\$14.51	\$8.93	\$4.47	\$5.02	\$4.47	\$5.58
5000 to 6249	\$17.47	\$11.98	\$12.98	\$7.99	\$3.99	\$4.49	\$3.99	\$4.99
6250 to 7499	\$14.90	\$10.22	\$11.07	\$6.81	\$3.41	\$3.83	\$3.41	\$4.26
7500 to 8699	\$13.38	\$9.18	\$9.94	\$6.11	\$3.06	\$3.44	\$3.06	\$3.82
8700 to 9999	\$9.89	\$6.78	\$7.35	\$4.52	\$2.26	\$2.54	\$2.26	\$2.83

Note: All content licensed users will be delivered on a Percipio, Skillport and/or OLSA site. Implementation fees are required for all new sites.

<u>ES&H Courseware Collection</u>	<u>Legal Compliance Courseware Collection</u>
Content Solution Areas ES&H Solution Area Monthly Library Updates Percipio, Skillport or Training Academy Hosting	Content Solution Areas Legal Compliance Solution Area Monthly Library Updates Percipio, Skillport or Training Academy Hosting

Audience	ES&H Collection GSA Price	Legal Compliance GSA Price	Compliance Complete Collection GSA Price (Skillport, Percipio or Academy)	Compliance ACCESS GSA Price (Skillport, Percipio or Academy)
100 to 199	\$15.75	\$15.75	\$24.00	\$15.00
200 to 299	\$13.13	\$13.13	\$20.00	\$14.00
300 to 399	\$11.55	\$11.55	\$17.60	\$13.00
400 to 499	\$11.03	\$11.03	\$16.80	\$12.00
500 to 599	\$11.03	\$11.03	\$16.80	\$11.50
600 to 749	\$10.50	\$10.50	\$16.00	\$11.50
750 to 799	\$10.50	\$10.50	\$16.00	\$11.50
800 to 899	\$10.50	\$10.50	\$16.00	\$11.50
900 to 999	\$10.50	\$10.50	\$16.00	\$11.00
1000 to 1199	\$9.45	\$9.45	\$14.40	\$10.50
1200 to 1399	\$8.93	\$8.93	\$13.60	\$10.00
1400 to 1499	\$8.93	\$8.93	\$13.60	\$10.00
1500 to 1999	\$6.83	\$6.83	\$10.40	\$9.00
2000 to 2999	\$6.83	\$6.83	\$10.40	\$8.25
3000 to 3749	\$5.25	\$5.25	\$8.00	\$7.50
3750 to 3999	\$2.63	\$2.63	\$4.00	\$6.50
4000 to 4999	\$2.63	\$2.63	\$4.00	\$6.00
5000 to 5249	\$2.63	\$2.63	\$4.00	\$5.75
5250 to 5499	\$2.10	\$2.10	\$3.20	\$5.50
5500 to 6499	\$1.58	\$1.58	\$2.40	\$4.50
6500 to 7499	\$1.58	\$1.58	\$2.40	\$4.00
7500 to 8499	\$1.58	\$1.58	\$2.40	\$3.75
8500 to 9999	\$1.58	\$1.58	\$2.40	\$3.25
10000 to 14999	\$1.05	\$1.05	\$1.60	\$3.00
15000 to 19999	\$1.05	\$1.05	\$1.60	\$2.50
20000 to 24999	\$1.05	\$1.05	\$1.60	\$2.00
25000 to 29999	\$1.05	\$1.05	\$1.60	\$1.50

Note: All content licensed users will be delivered on Percipio/Skillport/Academy site. Implementation fees are required for all new sites.

Implementation Services

Option	Percipio Build Only	Percipio Fast	Essentials Implementation	Percipio Guided	Percipio Strategic	PES LMS Integration	Percipio/Skillport/OSLA/ Academy Compliance
Approach							
Cost	\$0	\$1,410.58	\$4,312.34	\$16,120.91	\$28,211.59	\$5,000	\$1,410.58
Organizational complexity	N/A	None	Minimal	Some	Sophisticated	N/A	N/A
Assigned training needs	N/A	N/A	N/A	Few	Multiple	N/A	N/A
Custom channel plans*	N/A	None	Minimal	Some	Significant	N/A	N/A
PS Engagement	N/A	Tactical	Tactical	Some advisory consulting	Guided customer configuration and consulting	Technical integration	Tactical
Output	Standard	Standard	Standard	Standard with minimal customer-centric design	Customer-centric design and engagement	TPLMS Integration	Standard
Focus	System	System	System	System w/some business	System and business	System	System
Project duration	N/A	Pre-defined 2-4 weeks	Pre-defined 4 weeks	8 weeks	12 weeks	8 weeks	Pre-defined 30-90 days
Deliverables							
Site implementation	✓	✓	✓	✓	✓	✓	✓
Branding	Customer self service	Customer self service	✓	✓	✓	✓	✓
Recorded online training	✓	✓	✓	✓	✓	✓	✓
Web based orientation/ kick-off	N/A	1 hour	2 hours	2 hours	2 hours	1 hour	2 hours
Supplemental expert training	N/A	2, 1-hour sessions	3, 1-hour sessions	Up to 8 hours total in 1- or 2-hour increments	Up to 8 hours total in 1- or 2-hour increments	2, 1-hour sessions	2, 1-hour sessions
SSO	N/A	✓	✓	✓	✓	✓	✓
Data upload	N/A	N/A	With standard attributes	With standard attributes	With custom attributes	N/A	With standard attributes
Custom Channel Overview*	N/A	N/A	Review configuration and best practices	Review configuration and best practices	Strategy working session, one day	N/A	N/A
Audience and Assignment Support	N/A	N/A	Overview of importance and best practices	Consult with customer around best practice	Working session and consulting support	N/A	N/A
Marketing plan review	N/A	N/A	N/A	N/A	2-3 hours virtual session	N/A	N/A
Reporting	Out of the box reporting	Out of the box reporting	Out of the box reporting	Out of the box reporting	Out of the box reporting	Out of the box reporting	2 custom reports using existing templates

Services	Overview	Cost
Certification Management Services (CAPM/PMP)	Provides a multi-phased blended learning solution that delivers comprehensive preparation for certification exams using a variety of learning assets. In addition, Skillsoft recognizes instructor-led training (ILT) as a critical component for exam preparation and offers options for incorporating ILT (either via Skillsoft's Live Learning solution or Customer-sourced ILT) to further enhance the learning experience and overall program effectiveness.	\$13,702.77
Compliance Implementation Fee (Skillport/ACM)	Skillsoft's Compliance Program Implementation Service for Skillport Advanced Compliance Module guides customers through a simple implementation methodology that focuses on the elements of successful program launch planning. This includes defining completion criteria, module configuration, training and program launch best practices. The objective of this service is to implement an effective program that can be well communicated, reported upon and delivered to an organization quickly. Fundamental to all programs is the need for business alignment and success criteria; beginning the process with a workshop to define this information will shape the implementation decisions that ensure the success of the program.	\$1,410.58
Consulting on Demand	Consulting On-Demand subscription enables Customers to optimize their investment in Skillsoft learning products and technologies by leveraging the expertise of Skillsoft Professional Services Learning Consultants as they lead the Customer through a series of learning or planning workshops. Our diverse team of industry experts focus on providing deep insights on a variety of areas such as learning strategy consulting, business & leadership workshops, platform consulting, etc. and driving measurable results.	\$4,836.27
Learning Administration Services	Learning Administration Services provided by Skillsoft become increasingly relevant as you recognize that your internal L&D teams need supplemental resources to ensure that certain critical functions are performed. By leveraging the collective knowledge and experience of learning administrative resources, your learning personnel are free to focus on the important task of consulting and supporting internal stakeholders. A unique administrative services solution for an organization might see specialized reporting, targeted, tactical, and/or practical services combined. Services are delivered virtually by dedicated individuals or shared resource pools.	\$8,382.87
Learning Strategy Blueprint	Suitable for new or mature learning organizations, the Learning Strategy Blueprint can help you assess the current state of your learning culture. An analysis is performed to determine how effective you are at supporting current business needs, identify gaps and obstacles that may be impeding organizational learning. Learning Strategy Blueprint provides a focused and guided process of research, analysis and feedback to verify the business alignment of current learning programs, chart milestones for future strategy and provides a prescriptive "blueprint" of recommendations that bridges your current learning programs with your future strategy. The blueprint provides a plan to address key needs in the short, medium and long term that includes a strategy on how to leverage Skillsoft solutions more effectively.	\$24,181.36
Essentials Implementation	The Basic Launch service is designed to get your Percipio learning environment available to you quickly, with minimal configuration or complexity, so that you can launch to your users in a fast, easy manner. This process focuses on branding and loading the environment and does not focus on business processes or complex use cases. The Basic Launch process is a customer-enablement approach. Customer will perform the majority of pre-launch configuration, with Skillsoft consultants providing basic guidance and orientation. Skillsoft will perform all technical implementation tasks required to create a Percipio environment and provide customer with administrative access to perform configuration activities.	\$4,312.34

Services	Overview	Cost
Percipio Compliance Implementation	The Percipio Compliance Implementation process follows a predefined project plan with specific activities and deliverables each week. A Skillsoft consultant will serve as the project coordinator and review the tasks and deliverables with Customer at the start of the project. The Customer will provide a designated Project Manager who will be available for the duration of the project and who will be responsible for coordinating Customer resources and ensuring that Customer deliverables are provided in an accurate and timely manner. This Percipio Compliance Launch process follows a customer-enablement approach. Customer will perform the majority of pre-launch configuration, with Skillsoft consultants providing guidance and orientation. Skillsoft will perform all technical implementation tasks required to create a Percipio Compliance environment and provide Customer with administrative access to perform configuration activities.	\$1,410.58
Percipio Curation: Any Content (Skillsoft & 3rd Party)	The Percipio Custom Channel curation of any content offering provides the Customer with a customized channel of Percipio and Skillsoft licensed content as well as 3rd party content identified and curated specific to Customer's learning needs. Skillsoft Professional Services Consultants have a strong instructional design and consulting background and will recommend and map Skillsoft and 3rd party content to Customer's competencies and/or organizational goals with efficiency and accuracy. Skillsoft Professional Services Consultants have in-depth knowledge of Skillsoft content and will identify value-add content that matches to the customer's needs. Assets are defined as any Skillsoft or Percipio licensed content as well as 3rd party content that Customer has access to (other licensed content or legally accessed free content).	\$10,075.57
Percipio Curation: Skillsoft Content Only	The Percipio Custom Channel curation of Skillsoft licensed content offering provides the Customer with a customized channel of Percipio and Skillsoft licensed content identified and curated specific to Customer's learning needs. Skillsoft Professional Services Consultants have a strong instructional design and consulting background and will recommend and map Skillsoft content to Customer's competencies and/or organizational goals with efficiency and accuracy. Skillsoft Professional Services Consultants have in-depth knowledge of Skillsoft content and will identify value-add content that matches to the customer's needs. Assets are defined as any Skillsoft or Percipio licensed content).	\$5,642.32
Percipio Fast Launch	The Percipio Fast Launch service is designed to make your Percipio learning environment available to you quickly, so you can launch to your users in a fast and easy manner. This process focuses solely on standing up the Percipio platform and enabling Customer to utilize Percipio. The Percipio Fast Launch process is a customer-enablement approach. Customer will perform the pre-launch configuration, with Skillsoft consultants providing basic guidance and orientation. Skillsoft will perform all technical implementation required to create a Percipio environment containing licensed content and provide Customer with administrative access to perform configuration activities and define/load users.	\$1,410.58
Percipio Guided Launch	The Guided Launch service is designed to get your Percipio learning environment available to you quickly, with some configuration or organizational complexity, so that you can launch to your users in a relatively quick and easy manner. This process focuses on branding and loading the environment and does not focus on business processes or complex use cases. The Guided Launch process is a customer-enablement approach. Customer will perform some pre-launch configuration tasks, with Skillsoft consultants providing guidance and orientation. Skillsoft will perform all technical implementation tasks required to create a Percipio environment and provide customer with administrative access to perform configuration activities.	\$16,120.91
Percipio Strategic Launch	The Strategic Launch service is designed to assist the Customer with the implementation of their Percipio learning environment and provide consulting support to enable the Customer to optimize their investment in Percipio. This process focuses on the basic technical implementation, branding, and loading the environment as well as a discussion of Customer business processes and use cases and how they are best supported in the standard Percipio functionality. The Strategic Launch approach is designed for a focused Customer project team and is limited to a Customer team size of four (4) people participating in workshops, training, and other Skillsoft-facilitated activities. Additional customer resources may be required for customer-side tasks such as preparing user files or configuring authentication providers.	\$28,211.59
SCORM Conversion Services	A One-time SCORM service offering provide Customers with a Virtual Administrator who will support customers' deployment of Skillsoft content into Third-Party Learning Management Systems and conversion of courses from the AICC standard file-set (as provided by Skillsoft natively) into SCORM-compliant packages.	\$2,015.11

Services	Overview	Cost
SCORM Conversion Services Quarterly	A SCORM service offering provide Customers with a Virtual Administrator who will support customers' deployment of Skillsoft content into Third-Party Learning Management Systems and conversion of courses from the AICC standard file-set (as provided by Skillsoft natively) into SCORM-compliant packages. This service is done on a quarterly cadence to package any new content into SCORM-compliant files.	\$3,627.20
Services on Demand	Services On-Demand subscription enables Customers to leverage experienced resources to execute activities that will optimize their investment in Skillsoft learning products and technologies. Skillsoft resources can assist with elements of learner experience and site configuration, program promotion and marketing, reporting, compliance administration, platform training and learning administration.	\$3,224.18
Learning Needs Analysis	The Learning Needs Analysis is built on a foundation of obtaining crucial input from front-line leaders to ensure that training programs meet the personal development needs of associates and also advances the goals of the organization by targeting critical competencies. The engagement begins with leveraging data collection techniques such as surveys to gather direct feedback related to your critical competencies. This feedback is analyzed and incorporated with our best practices to provide an overall summary of results including insight into key needs, required skills and gaps that may be present within the business.	\$10,478.59
Learning Administrative Services Introductory Package (50hrs)	When customers find themselves constrained by limited bandwidth, expertise or personnel, Skillsoft Professional Services can help by applying resources to ensure the successful integration of learning into the organization. Learning Administration Services provide resources to supplement a customer's own internal project team. Those resources can help with short-term needs surrounding elements of administrative support, reporting solutions, content aggregation and site configuration that require ongoing activity, while the customer team can focus on the responsibility of executing learning strategy.	\$6,045.34

Legacy Solutions

SkillChoice multi-modal learning solutions were developed specifically to address the learning and productivity needs of employees. SkillChoice solutions combine courseware, Books, on-line mentoring and many other information resources. When provided through the Skillport learning management system, these resources are accessible through a unified search function, Search-and-Learn™, which allows individuals to view and select the learning asset most appropriate to their needs at any given moment.

SkillChoice P&C	SkillChoice IT	SkillChoice Business	SkillChoice Complete
Content Solution Areas P&C Computer Skills P&C Books Collection	Content Solution Areas IT Courseware ITPro Books Collection	Content Solution Areas Business Courseware BusPro Books Collection	Content Solution Areas ITPro, BusPro & P&C Books Collection IT, Business & P&C Courseware
Monthly Library Updates Skillport Hosting Mentoring	Monthly Library Updates Skillport Hosting Mentoring	Monthly Library Updates Skillport Hosting Mentoring	Monthly Library Updates Skillport Hosting Mentoring

SKILLCHOICE GSA PRICE -legacy

Audience	IT	Bus	Complete
1 to 4	\$391.93	\$391.93	\$572.66
5 to 14	\$304.92	\$304.92	\$443.57
15 to 24	\$226.17	\$226.17	\$391.93
25 to 49	\$180.73	\$180.73	\$210.95
50 to 99	\$159.04	\$159.04	\$210.95
100 to 174	\$145.88	\$145.88	\$210.95
175 to 249	\$137.62	\$137.62	\$210.95
250 to 374	\$105.60	\$105.60	\$210.95
375 to 499	\$105.60	\$105.60	\$150.78
500 to 749	\$95.02	\$95.02	\$135.55
750 to 999	\$85.47	\$85.47	\$105.60
1,000 to 1,749	\$75.40	\$75.40	\$90.37
1,750 to 2,499	\$42.10	\$42.10	\$52.67
2,500 to 3,749	\$28.15	\$28.15	\$45.19
3,750 to 4,999	\$12.92	\$12.92	\$18.08
5,000 to 6,249	\$10.33	\$10.33	\$14.97
6,250 to 7,499	\$10.33	\$10.33	\$13.69
7,500 to 8,699	\$9.05	\$9.05	\$12.14
8,700 to 9,999	\$6.72	\$6.72	\$9.56

SKILLSOFT LEADERSHIP DEVELOPMENT PROGRAM AND DIGITAL TRANSFORMATION - legacy

Audience	Skillsoft Leadership Development Program (Skillport or Percipio)	Digital Transformation Collection (Skillport or Percipio)
2 to 4	\$243.75	\$121.88
5 to 9	\$243.75	\$121.88
10 to 14	\$193.13	\$121.88
15 to 24	\$193.13	\$96.56
25 to 49	\$112.50	\$56.25
50 to 99	\$112.50	\$56.25
100 to 174	\$103.13	\$51.56
175 to 249	\$65.63	\$32.81
250 to 374	\$56.25	\$28.13
375 to 499	\$37.50	\$18.75
500 to 749	\$37.50	\$18.75
750 to 999	\$28.13	\$14.06
1000 to 1749	\$5.63	\$7.50
1750 to 2499	\$5.63	\$5.63
2500 to 3749	\$5.63	\$2.81
3750 to 4999	\$5.63	\$2.81
5000 to 6249	\$5.63	\$2.81
6250 to 7499	\$5.63	\$2.81
7500 to 8699	\$5.63	\$1.88
8700 to 9999	\$3.00	\$1.50

COURSEWARE COLLECTIONS -legacy

P&C Courseware Collection	IT Courseware Collection	Business Courseware Collection	Complete Courseware Collection
P&C Courseware Collection	IT Courseware Collection	Business Courseware Collection	P&C Courseware Collection IT Courseware Collection Business Courseware Collection
Monthly Library Updates Skillport Hosting Mentoring	Monthly Library Updates Skillport Hosting Mentoring	Monthly Library Updates Skillport Hosting Mentoring	Monthly Library Updates Skillport Hosting Mentoring

COURSEWARE COLLECTION GSA PRICE -Legacy

Audience	IT	Business	Full
1 to 4	\$286.34	\$286.34	\$437.12
5 to 14	\$210.95	\$210.95	\$271.36
15 to 24	\$195.98	\$195.98	\$226.17
25 to 49	\$113.09	\$113.09	\$195.98
50 to 99	\$75.40	\$75.40	\$150.78
100 to 174	\$67.91	\$67.91	\$135.55
175 to 249	\$67.91	\$67.91	\$135.55
250 to 374	\$67.91	\$67.91	\$120.58
375 to 499	\$60.17	\$60.17	\$75.40
500 to 749	\$60.17	\$60.17	\$67.91
750 to 999	\$57.32	\$57.32	\$63.26
1,000 to 1,749	\$51.12	\$51.12	\$60.17
1,750 to 2,499	\$30.22	\$30.22	\$52.67
2,500 to 3,749	\$21.17	\$21.17	\$37.70
3,750 to 4,999	\$10.08	\$10.08	\$13.69
5,000 to 6,249	\$9.56	\$9.56	\$12.14
6,250 to 7,499	\$9.56	\$9.56	\$10.60
7,500 to 8,699	\$7.49	\$7.49	\$9.05
8,700 to 9,999	\$5.94	\$5.94	\$7.23

SKILLPORT/OLSA/Academy SITE –legacy

Hosting Services and/or Hosting Services with Skillsoft's LMS: In order for a customer to have a unique site on Skillport or OLSA, they will have to license a minimum of \$15,000 annually in products. If they do not meet the minimum and want a unique site then we will have to charge them an additional \$5,000 annually.

For each additional site, \$5,000 fee will apply.

Skillport/Academy Platform Software – Add-Ons

AUDIENCE		Skillport Standard - GSA Price
2	999	\$5.63
1000	2499	\$5.07
2500	4999	\$3.38
5000	7499	\$0.57
7500	9999	\$0.56

Active Content Hosting GSA Price -

Number of Objects		Hosting with Publishing Tool	Hosting without Publishing Tool
1	9	\$78.50	\$131.00
10	19	\$70.00	\$113.50
20	29	\$65.50	\$109.50
30	49	\$61.00	\$96.00
50	99	\$52.50	\$83.00
100	+	\$43.50	\$65.50

Passive Content Hosting GSA Price -

Number of Object Bundles		Hosting with Publishing Tool	Hosting without Publishing Tool
1	4	\$175.00	\$227.50
5	9	\$157.50	\$205.50
10	49	\$148.50	\$192.50
50	+	\$131.00	\$170.50

SkillStudio –

Skillstudio Tool	\$5,000.00
Training (up to 4 developers)	\$4,000.00
Training - each additional developer	\$500.00

BOOKS- legacy

Books24x7® a wholly owned subsidiary of Skillsoft Corporation, is the largest online book resource offering unobstructed access to thousands of the latest and best business and technology books. With just a few mouse clicks, users can instantly search and access a deep and wide collection of unabridged content from the world's leading authorities in business, technology and other fields. A variety of easy-to-use notification, personalization, and collaboration features stimulate usage ensuring that every corporate deployment can benefit from significant and demonstrable increases in business-relevant "instant learning." By instantly pinpointing critical information for just-enough, just-in-time problem solving and learning, Books helps professionals across all disciplines bridge the gap between what they know and what they need to know to successfully drive corporate initiatives.

Description of the Books Collections

ITPro™ was designed by and for IT professionals who need to keep pace with the accelerating speed of technology and innovation. With thousands of books, ITPro provides both broad and deep coverage of over 100 different technology topics including the latest programming languages, coding methodologies, network security, telecom protocols, IT asset management strategies, to name just a few.

BusinessPro™, suitable for every corporate professional, provides instant guidance on a range of practical topics that drive business results. Topics range from leadership to writing business plans and from interviewing skills to project management.

EngineeringPro™ is packed with reference material covering a wide range of engineering disciplines, plus general reference topics important to all engineering professionals

FinancePro™ offers financial professionals access to relevant, reliable information on a variety of financial and accounting topics.

Productivity & Collaboration™ provides fingertip access to the latest information on standard office software such as Microsoft Word, Excel and more in plain, easy-to-understand language. P&C is also an ideal product for supporting major corporate software migrations.

BOOKS GSA PRICE -

Audience		BusPro - GSA Price	ITPro GSA Price	Engineering Pro - GSA Price	Finance Pro- GSA Price
1	4	\$128.85	\$128.85	\$128.85	\$128.85
5	9	\$100.44	\$100.44	\$100.44	\$100.44
10	14	\$100.44	\$100.44	\$100.44	\$100.44
15	24	\$98.63	\$98.63	\$98.63	\$98.63
25	49	\$96.31	\$96.31	\$96.31	\$96.31
50	99	\$88.82	\$88.82	\$88.82	\$88.82
100	174	\$80.55	\$80.55	\$80.55	\$80.55
175	249	\$72.29	\$72.29	\$72.29	\$72.29
250	374	\$68.68	\$68.68	\$68.68	\$68.68
375	499	\$65.07	\$65.07	\$65.07	\$65.07
500	749	\$47.51	\$47.51	\$47.51	\$47.51
750	999	\$29.70	\$29.70	\$29.70	\$29.70
1000	1749	\$29.18	\$29.18	\$29.18	\$29.18
1750	2499	\$28.67	\$28.67	\$28.67	\$28.67
2500	3749	\$23.76	\$23.76	\$23.76	\$23.76
3750	4999	\$18.86	\$18.86	\$18.86	\$18.86
5000	6249	\$12.66	\$12.66	\$12.66	\$12.66
6250	7499	\$6.20	\$6.20	\$6.20	\$6.20
7500	8699	\$3.62	\$3.62	\$3.62	\$3.62
8700	9999	\$1.29	\$1.29	\$1.29	\$1.29

SKILLSOFT LIVE LEARNING - legacy

Live Learning is a derivative of traditional instructor-led technical training. But rather than gathering students in one physical locale, instructor lectures are recorded and available on demand to participants anywhere via the internet.

A course taught by a traditional brick-and-mortar ILT provider for 5 contiguous days (lecture/lab) is presented in Live Learning over 6 3-hour lectures. Hands-on labs are performed by students independently between lectures, with 24x7 mentors (course-dependent) accessible to assist if needed. Lectures are **team taught**, providing pace, diversity and spontaneity unavailable from a lone instructor. Various Live Learning courses are also supported by Online Student Guides, Class Notes, LabSims and pre, post & practice assessments.

Skillsoft Bootcamp with Encore WITH LIVE ALL ACCESS -

Audience	Bootcamp	Bootcamp Encore- All Access	Bootcamp Encore- All Access virtualization	Bootcamp Encore- All Access MS	Bootcamp Encore- All Access Project Mgmt
2 to 4	\$590.63	\$1,856.25	\$1,181.25	\$1,012.50	\$1,012.50
5 to 14	\$484.31	\$1,693.84	\$1,077.90	\$923.91	\$923.91
15 to 24	\$393.19	\$1,183.37	\$753.06	\$645.47	\$645.47
25 to 49	\$352.28	\$1,144.39	\$728.16	\$624.38	\$624.38
50 to 99	\$332.03	\$909.09	\$578.40	\$495.70	\$495.71
100 to 174	\$305.44	\$844.59	\$537.47	\$460.69	\$460.69
175 to 249	\$257.78	\$612.56	\$389.81	\$334.13	\$334.13
250 to 374	\$240.47	\$604.22	\$384.34	\$329.48	\$329.49
375 to 499	\$198.28	\$325.78	\$207.15	\$177.61	\$177.62
500 to 749	\$191.96	\$255.69	\$162.84	\$139.64	\$139.65
750 to 999	\$158.21	\$209.29	\$132.90	\$113.91	\$113.91
1,000 to 1,749	\$156.94	\$192.58	\$122.78	\$105.05	\$105.06
1,750 to 2,499	\$124.46	\$186.56	\$118.56	\$101.67	\$101.68
2,500 to 3,749	\$124.46	\$176.34	\$112.22	\$96.19	\$96.19
3,750 to 4,999	\$103.37	\$162.43	\$103.37	\$88.59	\$88.59
5,000 to 6,249	\$78.06	\$116.03	\$73.84	\$63.28	\$63.28
6,250 to 7,499	\$52.74	\$69.62	\$44.31	\$37.97	\$37.97
7,500 to 8,699	\$24.47	\$51.06	\$32.49	\$27.84	\$27.84
8,700 to 9,999	\$5.91	\$42.23	\$27.00	\$22.78	\$22.78

Audience	Bootcamp IT All Access
2 to 4	\$1,476.57
5 to 9	\$1,347.38
10 to 14	\$941.32
15 to 24	\$910.20
25 to 49	\$723.00
50 to 99	\$671.84
100 to 174	\$487.27
175 to 249	\$480.42
250 to 374	\$258.94
375 to 499	\$203.56
500 to 749	\$166.13
750 to 999	\$153.47
1,000 to 1,749	\$148.20
1,750 to 2,499	\$140.28
2,500 to 3,749	\$129.21
3,750 to 4,999	\$92.30
5,000 to 6,249	\$55.39
6,250 to 7,499	\$40.62
7,500 to 8,699	\$33.75
8,700 to 9,999	\$33.75

PRACTICE-LAB –legacy

Audience Size: 1		GSA PRICE
Practice- Lab Full Library	Practice-Lab Full Library – entitles recipient to 365 days unlimited access to the allocated lab titles. Price per license/per year	\$97.50

Audience		Practice-Lab Full Library GSA Price
2	10	\$97.50
11	25	\$92.00
26	50	\$80.00
51	100	\$67.50
101	250	\$60.00
251	500	\$49.00
501	1000	\$37.50
1001	1999	\$34.00
2000	2499	\$31.50
2500	2999	\$29.50
3000	5000	\$27.50
5001	9999	\$20.00

SKILLSOFT SUMMARIES, BUSPRO, SKILLSOFT SUMMARIES BUNDLE, LEADERSHIP CHANNEL + SKILLSOFT SUMMARIES, LEADERSHIP CHANNEL - legacy

Audience	SkillSoft Summaries	BusPro, SkillSoft Summaries Bundle	Leadership Channel + SkillSoft Summaries	Leadership Channel
2 to 4	\$86.06	\$255.60	\$140.49	\$70.03
5 to 9	\$60.24	\$193.65	\$117.25	\$70.03
10 to 14	\$60.24	\$193.65	\$117.25	\$70.03
15 to 24	\$59.38	\$190.20	\$116.47	\$70.03
25 to 49	\$58.11	\$185.89	\$115.33	\$70.03
50 to 99	\$55.95	\$173.44	\$108.44	\$64.54
100 to 174	\$54.66	\$160.52	\$83.08	\$37.65
175 to 249	\$51.23	\$145.89	\$64.50	\$20.44
250 to 374	\$45.62	\$135.98	\$53.16	\$13.45
375 to 499	\$44.76	\$130.39	\$49.97	\$10.77
500 to 749	\$37.88	\$99.41	\$43.29	\$10.22
750 to 999	\$27.98	\$74.10	\$34.38	\$10.22
1000 to 1749	\$24.09	\$61.97	\$30.88	\$10.22
1750 to 2499	\$20.66	\$58.11	\$27.80	\$10.22
2500 to 3749	\$18.94	\$49.95	\$21.42	\$4.86
3750 to 4999	\$16.80	\$40.89	\$19.27	\$4.61
5000 to 6249	\$9.47	\$25.63	\$10.95	\$2.70
6250 to 7499	\$4.31	\$12.49	\$5.82	\$2.16
7500 to 8699	\$2.16	\$6.88	\$3.15	\$1.35
8700 to 9999	\$0.86	\$2.59	\$1.75	\$1.09

SPA – PROFESSIONAL ADVANTAGE, SSA – SALES ADVANTAGE, SLA – LEADERSHIP ADVANTAGE SGLA – legacy

Audience	SPA - Professional Advantage	SSA - Sales Advantage	SLA - Leadership Advantage -SGLA
2 to 4	\$118.35	\$118.35	\$147.92
5 to 9	\$118.35	\$118.35	\$147.92
10 to 14	\$118.35	\$118.35	\$147.92
15 to 24	\$118.35	\$118.35	\$147.92
25 to 49	\$118.35	\$118.35	\$147.92
50 to 99	\$53.79	\$53.79	\$67.24
100 to 174	\$32.29	\$32.29	\$40.35
175 to 249	\$32.29	\$32.29	\$40.35
250 to 374	\$25.82	\$25.82	\$32.29
375 to 499	\$23.68	\$23.68	\$29.59
500 to 749	\$16.80	\$16.80	\$20.98
750 to 999	\$16.58	\$16.58	\$20.72
1000 to 1749	\$9.68	\$9.68	\$12.12
1750 to 2499	\$7.95	\$7.95	\$9.94
2500 to 3749	\$7.74	\$7.74	\$9.68
3749 to 4999	\$6.47	\$6.47	\$8.07
5000 to 6249	\$6.04	\$6.04	\$7.54
6250 to 7499	\$6.04	\$6.04	\$7.54
7500 to 8699	\$6.04	\$6.04	\$7.54
8700 to 9999	\$6.04	\$6.04	\$7.54

****SPA – Professional Advantage and SSA – Sales Advantage: Only available for those customers currently under contract for this product****

KNOWLEDGE CENTERS –legacy

Knowledge Centers can be sold as an add-on to SkillChoice (based on the SC Requirements set forth for each Knowledge Center or as a stand alone Targeted Knowledge Center Solution.

Each Targeted Knowledge Center Solution includes the following:

- 1) targeted Books Collection;
- 2) targeted Skillsoft Courseware;
- 3) Skillport Platform Software;
- 4) Knowledge Center Module/Project Center/Practice Labs.

Audience		GSA Price Knowledge Center Targeted without SkillChoice	GSA Price Knowledge Center Targeted Desktop without SkillChoice
1	4	\$116.71	\$31.25
5	14	\$103.79	\$29.43
15	24	\$76.17	\$25.82
25	49	\$48.80	\$17.56
50	99	\$38.73	\$11.12
100	174	\$33.05	\$9.56
175	249	\$27.37	\$7.23
250	374	\$19.62	\$5.94
375	499	\$17.56	\$4.92
500	749	\$12.40	\$3.88
750	999	\$11.12	\$3.11
1000	1749	\$10.08	\$2.85
1750	2499	\$6.20	\$2.33
2500	3749	\$4.65	\$2.07
3750	4999	\$2.85	\$2.07
5000	6249	\$1.81	\$0.79
6250	7499	\$1.29	\$0.52
7500	8699	\$0.79	\$0.27
8700	9999	\$0.52	\$0.27

****Knowledge Center Targeted without SkillChoice and Knowledge Center Targeted Desktop without SkillChoice:**

Only available for those customers currently under contract for this product**

PERCIPIO AND PERCIPIO CONTENT SOLUTIONS - Legacy

Audience	Percipio Site License Fee	Productivity & Collaboration Tools	IT & Developer Skills	Business Skills	Management	Enterprise
1	\$187.50	NA	NA	NA	NA	NA
2 to 4	\$37.50	\$60.17	\$391.93	\$391.93	\$391.93	\$572.66
5 to 14	\$33.75	\$49.84	\$304.92	\$304.92	\$304.92	\$443.57
15 to 24	\$30.00	\$44.42	\$226.17	\$226.17	\$226.17	\$391.93
25 to 49	\$26.25	\$37.70	\$180.73	\$180.73	\$180.73	\$210.95
50 to 99	\$22.50	\$26.60	\$159.04	\$159.04	\$159.04	\$210.95
100 to 174	\$20.63	\$23.76	\$145.88	\$145.88	\$145.88	\$210.95
175 to 249	\$20.63	\$21.17	\$137.62	\$137.62	\$137.62	\$210.95
250 to 374	\$18.75	\$18.07	\$105.60	\$105.60	\$105.60	\$210.95
375 to 499	\$16.50	\$16.53	\$105.60	\$105.60	\$105.60	\$150.78
500 to 749	\$10.50	\$14.97	\$95.02	\$95.02	\$95.02	\$135.55
750 to 999	\$7.50	\$13.69	\$85.47	\$85.47	\$85.47	\$105.60
1,000 to 1,749	5.25	\$12.14	\$75.40	\$75.40	\$75.40	\$90.37
1,750 to 2,499	4.22	\$9.05	\$42.10	\$42.10	\$42.10	\$52.67
2,500 to 3,749	3.75	\$7.23	\$28.15	\$28.15	\$28.15	\$45.19
3,750 to 4,999	3.75	\$5.42	\$12.92	\$12.92	\$12.92	\$18.08
5,000 to 6,249	3.75	\$4.65	\$10.33	\$10.33	\$10.33	\$14.97
6,250 to 7,499	3.75	\$3.88	\$10.33	\$10.33	\$10.33	\$13.69
7,500 to 8,699	1.50	\$2.33	\$9.05	\$9.05	\$9.05	\$12.14
8,700 to 9,999	1.50	\$1.55	\$6.72	\$6.72	\$6.72	\$9.56

SUMTOTAL ENTERPRISE HCM, LMS & SOFTWARE PRICING**GROWTH EDITION, STS LEARN –**

Audience	Growth Edition SaaS-named user	Growth Edition SaaS-Unique Logins	STS Learn- Hosted – named user	STS Learn- Hosted – Registrations	STS Learn- Hosted – unique logins
1 to 50	\$18.42	NA	\$15.55	\$23.32	\$27.21
51 to 100	\$18.42	NA	\$15.55	\$23.32	\$27.21
101 to 150	\$13.86	\$24.26	\$15.55	\$23.32	\$27.21
151 to 200	\$12.34	\$21.51	\$15.55	\$23.32	\$27.21
201 to 250	\$11.58	\$20.14	\$15.55	\$23.32	\$27.21
251 to 375	\$11.12	\$19.32	\$15.55	\$23.32	\$27.21
376 to 500	\$10.49	\$18.22	\$15.52	\$23.28	\$27.15
501 to 750	\$10.17	\$17.63	\$15.50	\$23.25	\$27.13
751 to 1000	\$9.73	\$17.04	\$15.29	\$22.93	\$26.76
1001 to 1500	\$9.43	\$16.75	\$15.04	\$22.57	\$26.33
1501 to 1750	\$15,398.70	\$27,022.95	\$25,552.55	\$38,328.82	\$44,716.96
1751 to 2500	\$20,447.13	\$35,314.20	\$34,026.54	\$51,039.81	\$59,546.45
2501 to 3000	\$23,636.51	\$40,841.70	\$39,383.51	\$59,075.26	\$68,921.14
3001 to 3750	\$28,184.32	\$49,132.95	\$47,020.29	\$70,530.44	\$82,285.51
3751 to 5000	\$34,971.82	\$62,951.70	\$58,404.59	\$87,606.88	\$102,208.02
5001 to 6250	\$41,529.63	\$76,770.45	\$69,936.54	\$104,904.81	\$122,388.95
6251 to 7500	\$47,843.70	\$90,589.20	\$80,545.64	\$120,818.46	\$140,954.87
7501 to 8700	\$53,788.20	\$103,855.20	\$91,007.47	\$136,511.20	\$159,263.07
8701 to 10000	\$59,803.95	\$113,717.33	\$102,065.79	\$153,098.69	\$178,615.14
10001 to 12500	\$70,857.07	\$132,682.95	\$122,377.67	\$183,566.51	\$214,160.92
12501 to 15000	\$81,328.95	\$151,648.58	\$141,638.37	\$212,457.56	\$247,867.15
15001 to 16500	\$87,612.07	\$163,027.95	\$153,194.79	\$229,792.19	\$268,090.89
16501 to 18000	\$93,585.82	\$174,407.33	\$164,178.73	\$246,268.10	\$287,312.78
18001 to 19500	\$99,559.57	\$185,786.70	\$175,162.67	\$262,744.01	\$306,534.67
19501 to 21000	\$105,184.57	\$197,166.08	\$185,515.91	\$278,273.85	\$324,652.83
21001 to 22500	\$110,517.07	\$208,545.45	\$195,306.36	\$292,959.54	\$341,786.12
22501 to 24000	\$115,849.57	\$219,924.83	\$205,096.81	\$307,645.22	\$358,919.42
24001 to 25500	\$120,906.45	\$231,304.20	\$214,382.70	\$321,574.05	\$375,169.88
25501 to 27000	\$125,963.32	\$242,683.58	\$223,668.59	\$335,502.89	\$391,420.13
27001 to 28500	\$131,020.20	\$254,062.95	\$232,954.48	\$349,431.72	\$407,670.38
28501 to 30000	\$135,823.95	\$265,442.33	\$241,774.62	\$362,661.93	\$423,105.75
30001 to 32500	\$143,830.20	\$284,407.95	\$256,474.86	\$384,712.13	\$448,831.13

Audience	Growth Edition SaaS-named user	Growth Edition SaaS-Unique Logins	STS Learn- Hosted – named user	STS Learn- Hosted – Registrations	STS Learn- Hosted – unique logins
32501 to 35000	\$151,470.82	\$303,373.58	\$270,512.04	\$405,768.00	\$473,396.25
35001 to 37500	\$159,111.45	\$322,339.20	\$284,549.23	\$426,823.88	\$497,961.00
37501 to 40000	\$166,386.45	\$341,304.83	\$297,939.54	\$446,909.25	\$521,394.38
40001 to 42500	\$173,661.45	\$360,270.45	\$311,329.86	\$466,994.63	\$544,827.38
425001 to 45000	\$180,636.45	\$379,236.00	\$324,154.16	\$486,231.38	\$567,269.63
45001 to 47500	\$187,611.45	\$398,201.63	\$336,978.45	\$505,467.75	\$589,712.25
47501 to 50000	\$194,277.07	\$409,620.38	\$349,236.73	\$523,855.13	\$611,164.13
50001 to 55000	\$207,608.32	\$432,457.88	\$373,753.29	\$560,629.88	\$654,068.25
55001 to 60000	\$220,395.82	\$455,295.38	\$397,234.88	\$595,852.13	\$695,161.13
60001 to 65000	\$233,183.32	\$478,132.88	\$420,716.25	\$631,074.75	\$736,253.63
65001 to 70000	\$245,483.32	\$500,970.38	\$443,292.38	\$664,938.38	\$775,761.75
70001 to 75000	\$257,783.32	\$523,807.88	\$465,868.13	\$698,802.38	\$815,269.50
75001 to 80000	\$269,595.82	\$546,645.38	\$487,538.63	\$731,307.75	\$853,192.50
80001 to 85000	\$281,408.32	\$569,482.88	\$509,208.75	\$763,813.50	\$891,115.50
85001 to 90000	\$292,733.32	\$592,320.38	\$530,070.75	\$795,106.13	\$927,623.63
90001 to 95000	\$304,058.32	\$615,157.88	\$550,932.38	\$826,398.38	\$964,131.75
95001 to 100000	\$315,008.32	\$633,176.63	\$571,050.00	\$856,575.38	\$999,337.88

STS TALENT –

Audience	STS Talent - SaaS- named user	STS Talent - Hosted-named user	STS Talent - Perpetual- named user	STS Talent Acquisition - SaaS-named user	STS Talent Acquisition - Hosted- named user	STS Talent Acquisition - Perpetual- named user
1 to 50	\$10.41	\$15.61	\$41.63	\$13.88	NA	NA
51 to 100	\$10.41	\$15.61	\$41.63	\$13.88	NA	NA
101 to 150	\$10.41	\$15.61	\$41.63	\$13.88	\$20.82	\$55.51
151 to 200	\$10.41	\$15.61	\$41.63	\$13.88	\$20.82	\$55.51
201 to 250	\$10.41	\$15.61	\$41.63	\$13.88	\$20.82	\$55.51
251 to 375	\$10.41	\$15.61	\$41.63	\$13.88	\$20.82	\$55.51
376 to 500	\$10.37	\$15.56	\$41.49	\$13.85	\$20.77	\$55.39
501 to 750	\$10.36	\$15.53	\$41.43	\$13.82	\$20.73	\$55.29
751 to 1000	\$10.21	\$15.31	\$40.83	\$13.65	\$20.48	\$54.61
1001 to 1500	\$10.04	\$15.06	\$40.17	\$13.37	\$20.05	\$53.46
1501 to 1750	\$17,045.44	\$25,568.16	\$68,181.75	\$21,782.25	\$32,673.38	\$87,129.00

Audience	STS Talent - SaaS- named user	STS Talent - Hosted- named user	STS Talent - Perpetual- named user	STS Talent Acquisition - SaaS- named user	STS Talent Acquisition - Hosted- named user	STS Talent Acquisition - Perpetual- named user
1751 to 2500	\$22,694.77	\$34,042.15	\$90,779.07	\$28,611.56	\$42,917.34	\$114,446.25
2501 to 3000	\$26,266.08	\$39,399.12	\$105,064.32	\$32,705.44	\$49,058.16	\$130,821.75
3001 to 3750	\$31,357.27	\$47,035.90	\$125,429.07	\$38,256.47	\$57,384.71	\$153,025.88
3751 to 5000	\$38,946.80	\$58,420.20	\$155,787.19	\$45,078.19	\$67,617.28	\$180,312.75
5001 to 6250	\$46,634.77	\$69,952.15	\$186,539.07	\$50,883.19	\$76,324.78	\$203,532.75
6251 to 7500	\$53,707.50	\$80,561.25	\$214,830.00	\$55,629.28	\$83,443.92	\$222,517.13
7501 to 8700	\$60,682.05	\$91,023.08	\$242,728.20	\$59,691.43	\$89,537.15	\$238,765.73
8701 to 10000	\$68,054.27	\$102,081.41	\$272,217.08	\$63,477.84	\$95,216.77	\$253,911.38
10001 to 12500	\$81,595.52	\$122,393.28	\$326,382.08	\$69,907.22	\$104,860.83	\$279,628.88
12501 to 15000	\$94,435.99	\$141,653.98	\$377,743.95	\$75,729.09	\$113,593.64	\$302,916.38
15001 to 16500	\$102,140.27	\$153,210.41	\$408,561.08	\$79,222.22	\$118,833.33	\$316,888.88
16501 to 18000	\$109,462.89	\$164,194.34	\$437,851.58	\$82,421.72	\$123,632.58	\$329,686.88
18001 to 19500	\$116,785.52	\$175,178.28	\$467,142.08	\$85,621.22	\$128,431.83	\$342,484.88
19501 to 21000	\$123,687.68	\$185,531.51	\$494,750.70	\$88,567.59	\$132,851.39	\$354,270.38
21001 to 22500	\$130,214.64	\$195,321.97	\$520,858.50	\$91,301.34	\$136,952.02	\$365,205.38
22501 to 24000	\$136,741.61	\$205,112.42	\$546,966.50	\$94,035.09	\$141,052.64	\$376,140.38
24001 to 25500	\$142,932.21	\$214,398.31	\$571,729.00	\$96,586.59	\$144,879.89	\$386,346.38
25501 to 27000	\$149,122.80	\$223,684.20	\$596,491.00	\$99,138.09	\$148,707.14	\$396,552.38
27001 to 28500	\$155,313.39	\$232,970.09	\$621,253.50	\$101,689.59	\$152,534.39	\$406,758.38
28501 to 30000	\$161,193.49	\$241,790.23	\$644,774.00	\$104,074.03	\$156,111.05	\$416,296.13
30001 to 32500	\$170,993.64	\$256,490.47	\$683,974.50	\$108,048.09	\$162,072.14	\$432,192.38
32501 to 35000	\$180,351.77	\$270,527.66	\$721,407.00	\$111,785.91	\$167,678.86	\$447,143.63
35001 to 37500	\$189,709.89	\$284,564.84	\$758,839.50	\$115,523.72	\$173,285.58	\$462,094.88
37501 to 40000	\$198,636.77	\$297,955.16	\$794,547.00	\$119,042.16	\$178,563.24	\$476,168.63
40001 to 42500	\$207,563.64	\$311,345.47	\$830,254.50	\$122,560.59	\$183,840.89	\$490,242.38
425001 to 45000	\$216,113.18	\$324,169.76	\$864,452.50	\$125,901.84	\$188,852.77	\$503,607.50
45001 to 47500	\$224,662.71	\$336,994.06	\$898,651.00	\$129,243.09	\$193,864.64	\$516,972.50
47501 to 50000	\$232,834.89	\$349,252.34	\$931,339.50	\$132,407.16	\$198,610.74	\$529,628.50
50001 to 55000	\$249,179.27	\$373,768.91	\$996,717.00	\$138,735.28	\$208,102.92	\$554,941.00
55001 to 60000	\$264,833.64	\$397,250.63	\$1,059,334.50	\$144,962.16	\$217,443.24	\$579,848.50
60001 to 65000	\$280,488.02	\$420,732.00	\$1,121,952.00	\$151,189.03	\$226,783.55	\$604,756.00
65001 to 70000	\$295,538.64	\$443,308.13	\$1,182,154.50	\$157,264.03	\$235,896.05	\$629,056.00
70001 to 75000	\$310,589.27	\$465,883.88	\$1,242,357.00	\$163,339.03	\$245,008.55	\$653,356.00
75001 to 80000	\$325,036.14	\$487,554.38	\$1,300,144.50	\$169,312.78	\$253,969.17	\$677,251.00

Audience	STS Talent - SaaS- named user	STS Talent - Hosted- named user	STS Talent - Perpetual- named user	STS Talent Acquisition - SaaS- named user	STS Talent Acquisition - Hosted- named user	STS Talent Acquisition - Perpetual- named user
80001 to 85000	\$339,483.02	\$509,224.50	\$1,357,932.00	\$175,286.53	\$262,929.80	\$701,146.00
85001 to 90000	\$353,390.83	\$530,086.13	\$1,413,563.50	\$181,142.16	\$271,713.24	\$724,568.50
90001 to 95000	\$367,298.64	\$550,948.13	\$1,469,194.50	\$186,997.78	\$280,496.67	\$747,991.00
95001 to 100000	\$380,710.50	\$571,065.75	\$1,522,842.00	\$192,752.16	\$289,128.24	\$771,008.50

STS WFM -

Audience	STS WFM - SaaS- named user	STS WFM - Hosted- named user	STS WFM - Perpetual- named user
1 to 50	\$12.92	\$19.38	\$51.68
51 to 100	\$12.92	\$19.38	\$51.68
101 to 150	\$12.92	\$19.38	\$51.68
151 to 200	\$12.92	\$19.38	\$51.68
201 to 250	\$12.92	\$19.38	\$51.68
251 to 375	\$12.92	\$19.38	\$51.68
376 to 500	\$12.92	\$19.38	\$51.68
501 to 750	\$12.92	\$19.38	\$51.68
751 to 1000	\$12.77	\$19.16	\$51.08
1001 to 1500	\$12.59	\$18.88	\$50.34
1501 to 1750	\$21,128.02	\$31,692.02	\$84,512.07
1751 to 2500	\$29,063.49	\$43,595.23	\$116,253.94
2501 to 3000	\$34,353.80	\$51,530.70	\$137,415.19
3001 to 3750	\$42,289.27	\$63,433.90	\$169,157.07
3751 to 5000	\$54,985.13	\$82,477.69	\$219,940.50
5001 to 6250	\$67,680.99	\$101,521.48	\$270,723.94
6251 to 7500	\$79,321.46	\$118,982.18	\$317,285.82
7501 to 8700	\$90,496.31	\$135,744.45	\$361,985.22
8701 to 10000	\$102,051.27	\$153,076.91	\$408,205.09
10001 to 12500	\$118,757.52	\$178,136.28	\$475,030.09
12501 to 15000	\$134,627.06	\$201,940.58	\$538,508.00
15001 to 16500	\$144,148.77	\$216,223.16	\$576,595.00

Audience	STS WFM - SaaS- named user	STS WFM - Hosted- named user	STS WFM - Perpetual- named user
16501 to 18000	\$153,168.46	\$229,752.69	\$612,674.00
18001 to 19500	\$162,188.15	\$243,282.22	\$648,752.50
19501 to 21000	\$170,710.02	\$256,065.03	\$682,840.00
21001 to 22500	\$179,231.90	\$268,847.85	\$716,927.50
22501 to 24000	\$187,753.77	\$281,630.66	\$751,015.00
24001 to 25500	\$195,773.62	\$293,660.42	\$783,094.50
25501 to 27000	\$203,793.46	\$305,690.19	\$815,174.00
27001 to 28500	\$211,813.31	\$317,719.95	\$847,253.00
28501 to 30000	\$219,331.12	\$328,996.67	\$877,324.50
30001 to 32500	\$231,860.81	\$347,791.20	\$927,443.00
32501 to 35000	\$243,553.77	\$365,330.66	\$974,215.00
35001 to 37500	\$255,246.74	\$382,870.13	\$1,020,987.00
37501 to 40000	\$266,102.99	\$399,154.50	\$1,064,412.00
40001 to 42500	\$276,959.24	\$415,438.88	\$1,107,837.00
425001 to 45000	\$287,815.49	\$431,723.25	\$1,151,262.00
45001 to 47500	\$298,671.74	\$448,007.63	\$1,194,687.00
47501 to 50000	\$309,527.99	\$464,292.00	\$1,238,112.00
50001 to 55000	\$331,240.49	\$496,860.75	\$1,324,962.00
55001 to 60000	\$352,952.99	\$529,429.50	\$1,411,812.00
60001 to 65000	\$374,665.49	\$561,998.25	\$1,498,662.00
65001 to 70000	\$396,378.00	\$594,567.00	\$1,585,512.00
70001 to 75000	\$418,090.50	\$627,135.75	\$1,672,362.00
75001 to 80000	\$439,803.00	\$659,704.50	\$1,759,212.00
80001 to 85000	\$461,515.50	\$692,273.25	\$1,846,062.00
85001 to 90000	\$483,228.00	\$724,842.00	\$1,932,912.00
90001 to 95000	\$504,940.50	\$757,410.75	\$2,019,762.00
95001 to 100000	\$526,653.00	\$789,979.50	\$2,106,612.00

STS Learn Licenses: Perpetual, Named User, Registration, Unique Login.

STS Talent License: Named User

Audience	STS Learn Perpetual - Named User	STS Learn- SaaS - Named User	STS Learn- SaaS - Registrations	STS Learn- SaaS - Unique Login
1 to 50	\$41.46	\$10.37	\$15.55	\$18.14
51 to 100	\$41.46	\$10.37	\$15.55	\$18.14
101 to 150	\$41.46	\$10.37	\$15.55	\$18.14
151 to 200	\$41.46	\$10.37	\$15.55	\$18.14
201 to 250	\$41.46	\$10.36	\$15.55	\$18.14
251 to 375	\$41.46	\$10.36	\$15.55	\$18.14
376 to 500	\$41.46	\$10.35	\$15.52	\$18.11
501 to 750	\$41.34	\$10.34	\$15.50	\$18.08
751 to 1000	\$40.77	\$10.19	\$15.29	\$17.84
1001 to 1500	\$40.12	\$10.03	\$15.05	\$17.55
1501 to 1750	\$68,140.13	\$17,035.03	\$25,552.55	\$29,811.30
1751 to 2500	\$90,737.44	\$22,684.36	\$34,026.54	\$39,697.63
2501 to 3000	\$105,022.69	\$26,255.67	\$39,383.51	\$45,947.43
3001 to 3750	\$125,387.44	\$31,346.86	\$47,020.29	\$54,857.00
3751 to 5000	\$155,745.57	\$38,936.39	\$58,404.59	\$68,138.69
5001 to 6250	\$186,497.44	\$46,624.36	\$69,936.54	\$81,592.63
6251 to 7500	\$214,788.38	\$53,697.09	\$80,545.64	\$93,969.92
7501 to 8700	\$242,686.58	\$60,671.64	\$91,007.47	\$106,175.38
8701 to 10000	\$272,175.45	\$68,043.86	\$102,065.79	\$119,076.76
10001 to 12500	\$326,340.45	\$81,585.11	\$122,377.67	\$142,773.95
12501 to 15000	\$377,702.33	\$94,425.58	\$141,638.37	\$165,244.77
15001 to 16500	\$408,519.45	\$102,129.86	\$153,194.79	\$178,727.26
16501 to 18000	\$437,809.95	\$109,452.49	\$164,178.73	\$191,541.86
18001 to 19500	\$467,100.45	\$116,775.11	\$175,162.67	\$204,356.45
19501 to 21000	\$494,709.08	\$123,677.27	\$185,515.91	\$216,435.22
21001 to 22500	\$520,817.00	\$130,204.24	\$195,306.36	\$227,857.42
22501 to 24000	\$546,925.00	\$136,731.21	\$205,096.81	\$239,279.61
24001 to 25500	\$571,687.00	\$142,921.80	\$214,382.70	\$250,113.15
25501 to 27000	\$596,449.50	\$149,112.39	\$223,668.59	\$260,946.69
27001 to 28500	\$621,212.00	\$155,302.99	\$232,954.48	\$271,780.23
28501 to 30000	\$644,732.50	\$161,183.08	\$241,774.62	\$282,070.39
30001 to 32500	\$683,933.00	\$170,983.24	\$256,474.86	\$299,220.67

Audience	STS Learn Perpetual - Named User	STS Learn- SaaS - Named User	STS Learn- SaaS - Registrations	STS Learn- SaaS - Unique Login
32501 to 35000	\$721,365.50	\$180,341.36	\$270,512.04	\$315,597.39
35001 to 37500	\$758,798.00	\$189,699.49	\$284,549.23	\$331,974.11
37501 to 40000	\$794,505.50	\$198,626.36	\$297,939.54	\$347,596.14
40001 to 42500	\$830,213.00	\$207,553.24	\$311,329.86	\$363,218.17
425001 to 45000	\$864,411.00	\$216,102.77	\$324,154.16	\$378,180.00
45001 to 47500	\$898,609.00	\$224,652.30	\$336,978.45	\$393,141.38
47501 to 50000	\$931,298.00	\$232,824.49	\$349,236.73	\$407,442.75
50001 to 55000	\$996,675.50	\$249,168.86	\$373,753.29	\$436,045.50
55001 to 60000	\$1,059,293.00	\$264,823.24	\$397,234.88	\$463,440.75
60001 to 65000	\$1,121,910.50	\$280,477.61	\$420,716.25	\$490,836.00
65001 to 70000	\$1,182,113.00	\$295,528.24	\$443,292.38	\$517,174.50
70001 to 75000	\$1,242,315.50	\$310,578.86	\$465,868.13	\$543,513.00
75001 to 80000	\$1,300,103.00	\$325,025.74	\$487,538.63	\$568,795.13
80001 to 85000	\$1,357,890.50	\$339,472.61	\$509,208.75	\$594,077.25
85001 to 90000	\$1,413,521.50	\$353,380.43	\$530,070.75	\$618,415.88
90001 to 95000	\$1,469,153.00	\$367,288.24	\$550,932.38	\$642,754.50
95001 to 100000	\$1,522,800.50	\$380,700.00	\$571,050.00	\$666,225.38

STS Learn Perpetual Maintenance, Named User, STS Talent Perpetual Maintenance - Perpetual- named user, STS Talent Acquisition Perpetual Maintenance Perpetual- named user, STS WFM Perpetual Maintenance - Perpetual- named user –

Audience	STS Learn Perpetual Maintenance, Named User	STS Talent Perpetual Maintenance - Perpetual- named user	STS Talent Acquisition Perpetual Maintenance - Perpetual- named user	STS WFM Perpetual Maintenance - Perpetual- named user
1 to 50	\$16.58	\$16.65	NA	\$20.67
51 to 100	\$16.58	\$16.65	NA	\$20.67
101 to 150	\$16.58	\$16.65	\$22.20	\$20.67
151 to 200	\$16.58	\$16.65	\$22.20	\$20.67
201 to 250	\$16.58	\$16.65	\$22.20	\$20.67
251 to 375	\$16.58	\$16.65	\$22.20	\$20.67
376 to 500	\$16.55	\$16.60	\$22.16	\$20.67
501 to 750	\$16.54	\$16.57	\$22.11	\$20.67
751 to 1000	\$16.31	\$16.33	\$21.84	\$20.43
1001 to 1500	\$16.05	\$16.07	\$21.38	\$20.14
1501 to 1750	\$27,256.05	\$27,272.70	\$34,851.60	\$33,804.83
1751 to 2500	\$36,294.98	\$36,311.63	\$45,778.50	\$46,501.58
2501 to 3000	\$42,009.08	\$42,025.73	\$52,328.70	\$54,966.08
3001 to 3750	\$50,154.98	\$50,171.63	\$61,210.35	\$67,662.83

Audience	STS Learn Perpetual Maintenance, Named User	STS Talent Perpetual Maintenance - Perpetual- named user	STS Talent Acquisition Perpetual Maintenance - Perpetual- named user	STS WFM Perpetual Maintenance - Perpetual-named user
3751 to 5000	\$62,298.23	\$62,314.88	\$72,125.10	\$87,976.20
5001 to 6250	\$74,598.98	\$74,615.63	\$81,413.10	\$108,289.58
6251 to 7500	\$85,915.35	\$85,932.00	\$89,006.85	\$126,914.33
7501 to 8700	\$97,074.63	\$97,091.28	\$95,506.29	\$144,794.09
8701 to 10000	\$108,870.18	\$108,886.83	\$101,564.55	\$163,282.04
10001 to 12500	\$130,536.18	\$130,552.83	\$111,851.55	\$190,012.04
12501 to 15000	\$151,080.93	\$151,097.58	\$121,166.55	\$215,403.20
15001 to 16500	\$163,407.78	\$163,424.43	\$126,755.55	\$230,638.00
16501 to 18000	\$175,123.98	\$175,140.63	\$131,874.75	\$245,069.60
18001 to 19500	\$186,840.18	\$186,856.83	\$136,993.95	\$259,501.00
19501 to 21000	\$197,883.63	\$197,900.28	\$141,708.15	\$273,136.00
21001 to 22500	\$208,326.80	\$208,343.40	\$146,082.15	\$286,771.00
22501 to 24000	\$218,770.00	\$218,786.60	\$150,456.15	\$300,406.00
24001 to 25500	\$228,674.80	\$228,691.60	\$154,538.55	\$313,237.80
25501 to 27000	\$238,579.80	\$238,596.40	\$158,620.95	\$326,069.60
27001 to 28500	\$248,484.80	\$248,501.40	\$162,703.35	\$338,901.20
28501 to 30000	\$257,893.00	\$257,909.60	\$166,518.45	\$350,929.80
30001 to 32500	\$273,573.20	\$273,589.80	\$172,876.95	\$370,977.20
32501 to 35000	\$288,546.20	\$288,562.80	\$178,857.45	\$389,686.00
35001 to 37500	\$303,519.20	\$303,535.80	\$184,837.95	\$408,394.80
37501 to 40000	\$317,802.20	\$317,818.80	\$190,467.45	\$425,764.80
40001 to 42500	\$332,085.20	\$332,101.80	\$196,096.95	\$443,134.80
425001 to 45000	\$345,764.40	\$345,781.00	\$201,443.00	\$460,504.80
45001 to 47500	\$359,443.60	\$359,460.40	\$206,789.00	\$477,874.80
47501 to 50000	\$372,519.20	\$372,535.80	\$211,851.40	\$495,244.80
50001 to 55000	\$398,670.20	\$398,686.80	\$221,976.40	\$529,984.80
55001 to 60000	\$423,717.20	\$423,733.80	\$231,939.40	\$564,724.80
60001 to 65000	\$448,764.20	\$448,780.80	\$241,902.40	\$599,464.80
65001 to 70000	\$472,845.20	\$472,861.80	\$251,622.40	\$634,204.80
70001 to 75000	\$496,926.20	\$496,942.80	\$261,342.40	\$668,944.80
75001 to 80000	\$520,041.20	\$520,057.80	\$270,900.40	\$703,684.80
80001 to 85000	\$543,156.20	\$543,172.80	\$280,458.40	\$738,424.80
85001 to 90000	\$565,408.60	\$565,425.40	\$289,827.40	\$773,164.80
90001 to 95000	\$587,661.20	\$587,677.80	\$299,196.40	\$807,904.80
95001 to 100000	\$609,120.20	\$609,136.80	\$308,403.40	\$842,644.80

STS LEARN WITH AUDIT LICENSE GSA PRICE –

Audience	Learn with Audit SaaS-named user	Learn with Audit SaaS-Unique Logins
1 to 50	\$12.43	\$21.75
51 to 100	\$12.43	\$21.75
101 to 150	\$12.43	\$21.75
151 to 200	\$12.43	\$21.75
201 to 250	\$12.43	\$21.75
251 to 375	\$12.43	\$21.75
376 to 500	\$12.41	\$21.71
501 to 750	\$12.39	\$21.69
751 to 1000	\$12.23	\$21.39
1001 to 1500	\$12.03	\$21.05
1501 to 1750	\$20,424.80	\$35,743.40
1751 to 2500	\$27,178.54	\$47,562.45
2501 to 3000	\$31,480.76	\$55,091.32
3001 to 3750	\$37,547.14	\$65,707.49
3751 to 5000	\$46,637.82	\$81,616.18
5001 to 6250	\$55,942.98	\$97,900.21
6251 to 7500	\$64,421.57	\$112,737.74
7501 to 8700	\$72,685.40	\$127,199.45
8701 to 10000	\$81,497.40	\$142,620.45
10001 to 12500	\$97,824.19	\$171,192.33
12501 to 15000	\$113,294.84	\$198,265.97
15001 to 16500	\$122,538.69	\$214,442.70
16501 to 18000	\$131,207.62	\$229,613.34
18001 to 19500	\$139,985.72	\$244,975.00
19501 to 21000	\$148,250.45	\$259,438.28
21001 to 22500	\$155,883.77	\$272,796.59
22501 to 24000	\$163,698.02	\$286,471.53
24001 to 25500	\$171,147.74	\$299,508.54
25501 to 27000	\$178,560.92	\$312,481.61
27001 to 28500	\$185,974.11	\$325,454.69
28501 to 30000	\$193,455.16	\$338,546.53

Audience	Learn with Audit SaaS-named user	Learn with Audit SaaS-Unique Logins
30001 to 32500	\$205,217.51	\$359,130.63
32501 to 35000	\$215,869.44	\$377,771.53
35001 to 37500	\$227,071.16	\$397,374.53
37501 to 40000	\$238,447.59	\$417,283.28
40001 to 42500	\$249,164.15	\$436,037.27
425001 to 45000	\$259,159.82	\$453,529.68
45001 to 47500	\$269,412.78	\$471,472.37
47501 to 50000	\$279,205.09	\$488,608.91
50001 to 55000	\$298,805.40	\$522,909.46
55001 to 60000	\$317,350.16	\$555,362.78
60001 to 65000	\$336,109.54	\$588,191.69
65001 to 70000	\$354,803.24	\$620,905.67
70001 to 75000	\$372,872.62	\$652,527.08
75001 to 80000	\$389,060.63	\$680,856.09
80001 to 85000	\$406,353.75	\$711,119.06
85001 to 90000	\$423,508.50	\$741,139.88
90001 to 95000	\$440,176.50	\$770,308.88
95001 to 100000	\$457,207.50	\$800,113.13

Manufacturer Part No.	Product Description	Proposed GSA price
Certitude-1	Certitude audience size (1 users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$1,530.00
Certitude-2	Certitude audience size (2 users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$5.10
Certitude-3-999	Certitude audience size (3 to 999 users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$2.55
Certitude-1000-2499	Certitude audience size (1000 to 2499 users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$1.02
Certitude-2500-4999	Certitude audience size (2500 to 4999 users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$1.02
Certitude-5000-7499	Certitude audience size (5000 to 7499 users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$0.51
Certitude-7500-9999	Certitude audience size (7500 to 9999 users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$0.51
Certitude-10000	Certitude audience size (10,000+ users)- create and manage a governance framework to support compliance, safety and business initiatives.	\$0.51
SLDP: Leadership Services Customer Toolkit (one time charge)	SLDP: Leadership Services Customer Toolkit (one time charge) - program design and planning, kick-off planning, cohort management, communication materials, program launch support, program evaluation and measurement. Toolkit that includes templates, learning paths, facilitator guides, communication templates and a practitioner's guide to effective leadership development and evaluation. A Skillsoft Professional Services Consultant will guide the customer through the resources within the toolkit and provide quarterly check ins after the program is launched.	\$2,000.00
SLDP: Leadership Services Fully Managed Engagement (per 25 user cohort, minimum 2)	SLDP: Leadership Services Fully Managed Engagement (per 25 user cohort, minimum 2) - program launch support, program adoption measurement done monthly designed for up to 6 topics to be managed throughout the course of 12 months. A Skillsoft Professional Services Consultant will manage the planning, rollout, and evaluation tasks associated with creating a full year program that includes six captivating journeys for leaders at all levels of the organization using Skillsoft's SLDP content. (per 25 user cohort, minimum 2)	\$4,000.00
SLDP: Leadership Services Introductory Engagement (per 25 user cohort)	SLDP: Leadership Services Introductory Engagement (per 25 user cohort) - program launch support, program adoption management at program mid-point and end of program, designed for 1 topic to be managed over 8 weeks. A Skillsoft Professional Services Consultant collaborates with the customer to manage the planning, rollout, and evaluation tasks associated with creating one captivating learning journey for a set group of leaders at all levels of the organization using Skillsoft's SLDP content. (per 25 user cohort)	\$2,000.00

Manufacturer Part No.	Product Description	Proposed GSA price
Pluma 30 Min 1:1 Coaching Starter (40-99 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of thirty (30) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first one hundred and eighty (180) days of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$2,004.33
Pluma 30 Min 1:1 Coaching (100 - 199 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of thirty (30) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first one hundred and eighty (180) days of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$1,903.83
Pluma 30 Min 1:1 Coaching (200-499 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of thirty (30) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first one hundred and eighty (180) days of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$1,863.63
Pluma 30 Min 1:1 Coaching (500 - 999 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of thirty (30) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first one hundred and eighty (180) days of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$1,703.78
Pluma 30 Min 1:1 Coaching (1000 + users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of thirty (30) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first one hundred and eighty (180) days of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$1,604.23

Manufacturer Part No.	Product Description	Proposed GSA price
Pluma 45 Min 1:1 Coaching Starter (30 - 69 users) (licenses only)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of forty-five (45) minutes each per seat licensed. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first one hundred and eighty (180) days of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one-hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$2,750.93
Pluma 45 Min 1:1 Coaching (70 - 144 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of forty-five (45) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$2,613.10
Pluma 45 Min 1:1 Coaching (145-364 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of forty-five (45) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$2,558.54
Pluma 45 Min 1:1 Coaching (365+ users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of forty-five (45) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$2,338.39
Pluma 60 Min 1:1 Coaching (20-54 users) (licenses only)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of sixty (60) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one-hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$3,440.10

Manufacturer Part No.	Product Description	Proposed GSA price
Pluma 60 Min 1:1 Coaching (55-114 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of sixty (60) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one-hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$3,267.81
Pluma 60 Min 1:1 Coaching (115 - 289 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of sixty (60) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one-hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$3,198.89
Pluma 60 Min 1:1 Coaching (290 - 579 users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of sixty (60) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one-hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$2,924.18
Pluma 60 Min 1:1 Coaching (580+ users)	Provides (i) access to the Pluma platform, with curated content and an enterprise metrics dashboard; and (ii) twelve (12) coaching sessions of sixty (60) minutes each per seat licensed, quarterly kick-off sessions, coach surveys, Pluma SSO, and Pluma Customizations. Once a seat is launched, the user shall have one-hundred and eighty (180) days to complete the twelve (12) coaching sessions. Customer acknowledges that (i) Customer must launch at least fifty percent (50%) of the seats licensed within the first six (6) months of the annual License Term, and in the event that Customer does not launch fifty percent (50%) of the seats licensed, the number of seats in Customer's shortfall shall be forfeited; and (ii) any unused coaching sessions shall expire one-hundred and eighty (180) days after the launching of the applicable licensed seat; and (iii) any unused seats, and their applicable coaching sessions, shall expire at the end of the annual License Term. Customer will not receive a refund of any fees for such forfeited or expired seats or coaching sessions.	\$2,752.85
Pluma SSO (per instance)	An authentication scheme that allows a user to log in to the Pluma platform from the Customer's third-party platform with a single ID and password.	\$4,785.89
Pluma 3-Way Coaching Session (per user)	A thirty (30) minute session between the user, coach, and the user's manager.	\$167.51
Pluma Assessment (per assessment)	Provides a user access to a self-assessment and 360 assessment and the results of those assessments.	\$239.29

SIN 54151 Software Maintenance Services GSA Price List

SIN	Manufacturer Part No.	Product Description	Proposed GSA Price
54151	SoftwareSupport-12m	Ongoing software support for customers learning and development plans for 12 months. Ongoing software support is provided by a program manager of our Customer's Learning and Development team, dedicated to the management and support of the Skillsoft solution, as aligned to Customer's learning strategy. The Program Manager assists the Customer to obtain maximum value from the technology-enabled learning solution licensed from Skillsoft.	\$229,722.92
54151	SoftwareSupport-6m	Ongoing software support for customers learning and development plans for 6 months. Ongoing software support is provided by a program manager of our Customer's Learning and Development team, dedicated to the management and support of the Skillsoft solution, as aligned to Customer's learning strategy. The Program Manager assists the Customer to obtain maximum value from the technology-enabled learning solution licensed from Skillsoft.	\$138,790.93

SIN 54151S Services GSA Price List

SIN	Labor Category	Hourly GSA Rate
54151S	Project Manager	\$241.81
54151S	Business Consultant	\$241.81
54151S	Technical Consultant	\$241.81

SIN 611420 (Information Technology Training) GSA Price List

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	2413	BUSINESS TRAINING, TOGAF® for Practitioners - Level 1 & 2	In this course, you will gain the knowledge needed to prepare for and achieve both TOGAF® 9.2 Level 1 certification, known as TOGAF® Standard Version 9.2 Foundation, and TOGAF® Level 2 certification, known as TOGAF® Standard Version 9.2 Certified. You will learn the technology, structure, and concepts of TOGAF® 9.2. In addition to gaining the knowledge and comprehension of TOGAF® Standard Version 9.2, you will learn to analyze and apply this knowledge.	4	\$3,335.77
611420	3338	AMAZON WEB SERVICES, Security Engineering on AWS	In this course, you will learn how to efficiently use AWS security services for optimal security and compliancy in the AWS cloud. This course focuses on the AWS-recommended best practices that you can implement to enhance the security of your data and systems in the cloud. The course highlights the security features of AWS key services including compute, storage, networking, and database services. This course also refers to the common security control objectives and regulatory compliance standards. Additionally, you will examine use cases for running regulated workloads on AWS across different verticals, globally. You will also learn how to leverage AWS services and tools for automation and continuous monitoring-taking your security operations to the next level.	3	\$1,794.21
611420	2817	Project Portfolio Management	Learn what it takes to maximize the number and strategic value of the projects that your organization completes. This Global Knowledge course on portfolio management is designed for anyone involved in the development and execution of organizational strategy. Enroll now!	3	\$1,965.49
611420	100916	MICROSOFT, Azure Stack HCI (WS-013T00)	This course is for IT Professionals who already have significant experience with managing an on-premises Windows Server environment. Its purpose is to cover advanced topics related to Windows Server software-defined datacenter, Azure Stack HCI, and other Azure Stack products. The course also describes the use of existing Microsoft System Center products to implement and manage software-defined datacenters with Windows Server 2019. This course is advanced and is designed for people that want to run their virtual workloads on Windows Server 2019 at medium-to-large scale using software-defined datacenter and hyper-converged principles.	3	\$1,794.21
611420	821520	Advanced Automated Administration with Windows PowerShell	Focus on building more scalable and usable Windows PowerShell scripts for use in your organization.	3	\$1,794.21
611420	4935	Certified Network Defender (CND)	Enroll in Certified Network Defender (CND) training and work towards your CND certification in cybersecurity. Learn about hackers and cyber defense strategies required in today's critical infrastructure.	5	\$3,335.77

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	821305	MICROSOFT, Microsoft Information Protection Administrator (SC-400T00)	<p>Exclusive - Learn how to protect information in your Microsoft 365 deployment. One Microsoft exam voucher included with class.</p> <p>This course focuses on data governance and information protection within your organization. The course covers implementation of data loss prevention policies, sensitive information types, sensitivity labels, data retention policies and Office 365 message encryption among other related topics. The course helps learners prepare for the Microsoft Information Protection Administrator exam (SC-400).</p> <p>One Microsoft exam voucher included with class.</p>	2	\$1,323.17
611420	2951	NON-VENDOR IT, CompTIA CASP+ Certification Prep Course ? Advanced Security Practitioner	<p>Learn advanced security administration tools and techniques while preparing for the CASP exam (CAS-004) in this hands-on course.</p> <p>You have experience in the increasingly crucial field of information security, and now you're ready to take that experience to the next level. CompTIA Advanced Security Practitioner (CASP) (Exam CAS-004) is the course you will need to take if your job responsibilities include securing complex enterprise environments. In this course, you will expand on your knowledge of information security to apply more advanced principles that will keep your organization safe from the many ways it can be threatened. Today's IT climate demands individuals with demonstrable skills, and the information and activities in this course can help you develop the skill set you need to confidently perform your duties as an advanced security professional. This course is designed for IT professionals who want to acquire the technical knowledge and skills needed to conceptualize, engineer, integrate, and implement secure solutions across complex enterprise environments.</p>	5	\$2,736.27
611420	3966	CISCO,UCCXD - Deploying Cisco Unified Contact Center Express v6.0	<p>Learn about the Cisco Unified Contact Center Express (Unified CCX) product and its associated client applications and scripting tools.</p> <p>In this course, you'll gain an understanding of Cisco's Unified Contact Center Express (Unified CCX) product and all of its associated client applications and scripting tools. You will learn about all of the Unified CCX components, servers, deployment options, and clients. You will learn how to perform capacity planning, choose the correct product features, and install the product.</p>	5	\$3,250.13
611420	1833	MICROSOFT,SQL Server Performance Tuning and Optimization (M55144)	<p>In this course, you will learn practical tuning and optimization techniques for SQL Server 2014 that include indexing and statistics strategies, transaction log operations, tempdb and data file configuration, transaction and isolation levels, locking and blocking, and the new In-Memory OLTP engine. You will learn how to create baselines and benchmark SQL Server performance as well as analyze and fix workload for performance issues.</p>	5	\$2,564.99
611420	5741	MICROSOFT, SharePoint 2016 Site Collections and Site Owner Administration (M55234)	<p>This course is intended for power users and IT professionals who are tasked with working within the SharePoint 2016 environment and conduct site collection and site administration. This course will provide a deeper, narrowly-focused training on the important and popular skills needed to do SharePoint site collection and site administration with SharePoint 2016 deployed on-premise, in Office 365 (SharePoint Online) or a hybrid deployment (on-premise connected to Office 365).</p>	5	\$2,564.99

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	3049	CISCO,BGP - Configuring BGP on Cisco Routers v4.0	<p>In this comprehensive course, you will gain in-depth knowledge of BGP, the routing protocol that is one of the underlying foundations of the Internet. You will explore the theory of BGP, configuration of BGP on Cisco IOS routers, and detailed troubleshooting information.</p> <p>Our labs provide you with the skills needed to configure and troubleshoot BGP networks in both enterprise and service provider environments. You'll also learn BGP network design issues and usage rules for various features as well as how to design and implement efficient, optimal, and trouble-free BGP networks.</p>	5	\$3,164.48
611420	100482	CISCO,DCCOR-Implementing and Operating Cisco Data Center Core Technologies v1.1	<p>In the DCCOR - Implementing and Operating Cisco Data Center Core Technologies v1.1 course you will master the skills and technologies you need to implement data center compute, LAN and SAN infrastructure. You will learn the essentials of automation and security in data centers. You will get hands-on experience with deploying, securing, operating, and maintaining Cisco data center infrastructure including: Cisco MDS Switches and Cisco Nexus Switches; Cisco Unified Computing System (Cisco UCS) B-Series Blade Servers, and Cisco UCS C-Series Rack Servers.</p>	5	\$3,935.26
611420	100478	CISCO,ENSLD-Designing Cisco Enterprise Networks v1.0	<p>This course also helps you prepare to take the Designing Cisco Enterprise Networks v1.0 (ENSLD 300-420) exam, which is part of the CCNP Enterprise and Cisco Certified Specialist - Enterprise Design certifications.</p>	5	\$3,078.84
611420	2658	BUSINESS TRAINING, Project Management, Leadership, and Communication	<p>The skills you'll learn in this course will enable you to apply effective leadership strategies, improve your interpersonal communication, become more influential, help guide your staff through change, deal with conflict and practice ethical principles during the entire project management process.</p> <p>With the aid of the hands-on case study exercises, you'll learn to create a motivating team atmosphere and ultimately manage your project successfully.</p>	3	\$2,051.13
611420	9798	OTHER PRODUCTS, Palo Alto Networks: Panorama 10.1: Managing Firewalls at Scale (EDU-220)	<p>This course will help students to gain in-depth knowledge about how to configure and manage their Palo Alto Networks Panorama management server. Administrators that complete this course will become familiar with the Panorama management server's role in managing and securing their overall network. Network professionals will be shown how to use Panorama aggregated reporting to provide them with a holistic view of a network of Palo Alto Networks next-generation firewalls.</p> <p>Global Knowledge Delivered Course</p>	2	\$1,712.85
611420	100752	MICROSOFT, Building Applications and Solutions with Microsoft 365 Core Services (MS-600T00)	<p>In this course, students will learn how to implement Microsoft Identity and work with Microsoft Graph. Students will also gain the knowledge on UI elements (including Adaptive Cards and UI Fabric), Integration Points (including Microsoft Teams, Office Add-ins, SharePoint Framework, Actionable Messages), and determining workload platform targets. In implementing Microsoft Identity, students will learn to implement Microsoft identity including registering an application, implanting authentication, configuring permissions to consume an API, and creating a service to access Microsoft Graph.</p>	5	\$2,564.99

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100480	CISCO,ENWLSI- Implementing Cisco Enterprise Wireless Networks v1.1	<p>In this course you will learn to implement and secure a wireless network infrastructure and use Cisco Identity Service Engine (ISE), Cisco Prime Infrastructure (PI), and Cisco Connect Mobile Experience to monitor and troubleshoot network issues.</p> <p>The course provides hands-on labs to reinforce concepts including deploying Cisco Prime Infrastructure Release 3.5, Cisco Catalyst 9800 Wireless Controller Release, Cisco IOS XE Gibraltar 16.10, Cisco Digital Network Architecture (Cisco DNA) Center Release 1.2.8, Cisco Connected Mobile Experiences (CMX) Release 10.5, Cisco Mobility Services Engine (MSE) Release 8.0 features, and Cisco ISE Release 2.4.</p> <p>You will use Cisco Identity Services Engine, Cisco Prime Infrastructure, and Cisco Connect Mobile Experience to monitor and troubleshoot network issues</p> <p>And you can validate your knowledge and prepare to take the Implementing Cisco Enterprise Wireless Networks (300-430 ENWLSI) certification exam.</p>	5	\$3,078.84
611420	9817	NON-VENDOR IT,CISM Prep Course	<p>The CISM certification program was developed by ISACA for experienced information security management professionals who have experience developing and managing information security programs and who understand the programs relationship to the overall business goals. The CISM exam consists of 200 multiple-choice questions that cover the four CISM domains. The American National Standards Institute (ANSI) has accredited the CISM certification program under ISO/IEC 17024:2003, General Requirements for Bodies Operating Certification Systems of Persons.</p>	3	\$2,051.13
611420	100476	CISCO,ENARSI- Implementing Cisco Enterprise Advanced Routing and Services v1.0	<p>The ENARSI - Implementing Cisco Enterprise Advanced Routing and Services v1.0 course gives you the knowledge you need to install, configure, operate, and troubleshoot an enterprise network. This course covers advanced routing and infrastructure technologies, expanding on the topics covered in the ENCOR - Implementing and Operating Cisco Enterprise Network Core Technologies v1.0 course. The course will prepare you for the Implementing Cisco Enterprise Advanced Routing and Services (300-410 ENARSI) exam, which leads to the new CCNP Enterprise and Cisco Certified Specialist – Enterprise Advanced Infrastructure Implementation certifications.</p>	5	\$3,078.84
611420	1980	AMAZON WEB SERVICES, Advanced Architecting on AWS	<p>Advanced Architecting on AWS is intended for individuals who are experienced with designing scalable and elastic applications on the AWS platform. Building on concepts introduced in Architecting on AWS, this course covers how to build complex solutions that incorporate data services, governance, and security on AWS. This course introduces specialized AWS services, including AWS Direct Connect and AWS Storage Gateway to support hybrid architecture. It also covers designing best practices for building scalable, elastic, secure, and highly available applications on AWS.</p>	3	\$1,794.21

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100700	CISCO,SSNGFW-Securing Networks with Cisco Firepower Next Generation Firewall v1.0	The SSNGFW - Securing Networks with Cisco Firepower Next Generation Firewall v1.0 course gives you knowledge and skills to use and configure Cisco Firepower Threat Defense technology, beginning with initial device setup and configuration and including routing, high availability, Cisco Adaptive Security Appliance (ASA) to Cisco Firepower Threat Defense migration, traffic control, and Network Address Translation (NAT). You will learn how to implement advanced Next-Generation Firewall (NGFW) and Next-Generation Intrusion Prevention System (NGIPS) features, including network intelligence, file type detection, network-based malware detection, and deep packet inspection.	5	\$3,425.69
611420	100441	BUSINESS TRAINING,ITIL? 4 Leader: Digital and IT Strategy	<p>ITIL4 Strategic Leader (ITIL SL) is a stream of two modules that are part of ITIL 4, the next evolution of ITIL. ITIL SL recognizes the value of ITIL, not just for IT operations, but for all digitally-enabled services. Becoming an ITIL 4 Strategic Leader demonstrates that you have a clear understanding of how IT influences and directs business strategy.</p> <p>ITIL Strategic Leader: Digital & IT Strategy will focus on the alignment of digital business strategy with IT strategy. The module also covers how disruption from new technologies are impacting organizations in every industry and how business leaders are responding. The pace of evolution in the digital world has never been so fast and organizations need to be flexible and adapt to the ever-changing environment if they want to keep providing value to their customers while remaining competitive in the marketplace.</p> <p>Accredited training for the ITIL 4 Strategic Leader modules is mandatory to enable full understanding of the core material. All modules have ITIL 4 Foundation as a pre-requisite. In addition, the ITIL 4 Leader modules requires a minimum of three years of IT managerial experience.</p> <p>As part of this course, all candidates will receive an exam voucher for the ITIL Leader: Digital and IT Strategy exam through Peoplecert. As of February 1, 2022, all exams will be administered in an online proctored format only.</p>	3	\$2,136.78
611420	100917	MICROSOFT, Microsoft Power Platform App Maker (PL-100T00)	<p>Exclusive - This course will teach you how to build apps. One Microsoft exam voucher included with class.</p> <p>This course will teach you how to build apps with low-code techniques to simplify, automate, and transform business tasks and processes using Microsoft Power Platform.</p> <p>One Microsoft exam voucher included with class.</p>	3	\$1,794.21
611420	100857	CISCO,ECMS2-Engineering Cisco Meraki Solutions Part 2 v2.0	In this advanced technical training course, you'll learn how to plan for network deployments and integrations using the Cisco Meraki platform. Through practical hands-on instruction and experiences, you will learn how to operate Meraki networks and troubleshoot complex network incidents using the Meraki Dashboard and analytics. You will also learn how to design Meraki architectures for redundancy, high-density, and scalability by implementing comprehensive Meraki product features to meet design objectives. This course is the second of two courses that prepares you for Cisco Meraki certification.	3	\$2,397.98

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100826	CBROPS-Understanding Cisco Cybersecurity Operations Fundamentals v1.0	Learn about security concepts, network application operations and attacks, Windows and Linux OS, and the data types used to investigate security incidents.	5	\$3,678.34
611420	2180	CyberSec First Responder: Threat Detection and Response	Gain a broad view of how to respond to a cybersecurity incident while preparing for the CyberSec First Responder certification.	5	\$2,993.20
611420	3291	NON-VENDOR IT, CompTIA Network+ Certification Prep Course	<p>Learn how to demonstrate the concepts covered on the CompTIA Network+ exam (N10-008).</p> <p>CompTIA Network+ Certification Prep (N10-008) builds on your existing user-level knowledge and experience with personal computer operating systems and networks, adding fundamental skills and concepts that you will need to advance in a networking career. As such, it focuses on the content described in the exam objectives for the CompTIA Network+ certification.</p> <p>Earning CompTIA's Network+ certification increases your value in the marketplace by providing proof of your knowledge, skills, and ability to manage, maintain, troubleshoot, install, operate, and configure a basic network infrastructure in a vendor-neutral format.</p> <p>Our CompTIA Network+ Certification Prep Course allows you to demonstrate the concepts covered on the Network+ exam using a sophisticated remote lab environment. You will work through several practice exams to reinforce your knowledge and gain essential networking skills in labs featuring networking devices such as routers, switches, access points, and others.</p>	5	\$2,393.70
611420	100748	MICROSOFT, Developing Solutions for Microsoft Azure (AZ-204T00)	Students will learn how to implement Azure compute solutions, create Azure Functions, implement and manage web apps, develop solutions utilizing Azure storage, implement authentication and authorization, and secure their solutions by using KeyVault and Managed Identities. Students will also learn how to connect to and consume Azure services and third-party services, and include event- and message-based models in their solutions. The course also covers monitoring, troubleshooting, and optimizing Azure solutions.	5	\$2,564.99
611420	100839	Exam Readiness Intensive Workshop: AWS Certified Solutions Architect-Associate	Learn how to get ready for the AWS Certified Solutions Architect – Associate exam	5	\$2,826.20
611420	1395	AMAZON WEB SERVICES, Architecting on AWS	This course includes presentations based on use cases, group discussions, demonstrations, assessments, and hands-on labs.	3	\$1,794.21

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	3982	MICROSOFT, Administering Microsoft Exchange Server 2016 (M20345-1)	<p>Learn how to administer and support Exchange Server 2016.</p> <p>The course covers how install and configure Exchange Server. It also covers how to manage mail recipients and public folders, including how to perform bulk operations by using Exchange Management Shell. In addition, the course covers how to manage client connectivity, message transport and hygiene, and highly available Exchange Server deployments. It also covers how to implement disaster recovery solutions. Finally, the course covers how to maintain and monitor an Exchange Server deployment and how to administer Exchange Online in a Office 365 deployment.</p>	5	\$2,650.63
611420	100325	MICROSOFT, Microsoft Azure Security Technologies (AZ-500T00)	<p>This course provides IT Security Professionals with the knowledge and skills needed to implement security controls, maintain an organization's security posture, and identify and remediate security vulnerabilities. This course includes security for identity and access, platform protection, data and applications, and security operations.</p>	4	\$2,222.42
611420	6127	MICROSOFT, Managing Windows Environments with Group Policy (M50255)	<p>In this course-currently the only offering in the market devoted to Group Policy training-you will learn how to reduce costs and increase efficiencies in your network. You will discover how to consolidate the administration of an enterprise IT infrastructure with Group Policy, and learn to control and manage computer systems and domain users running Windows Server and Windows clients. Create Group Policies, implement administrative and security templates, and determine best practices when deploying software packages. Walk away with the experience and tools needed to optimize your enterprise systems and networks.</p>	5	\$2,650.63
611420	821304	MICROSOFT, Microsoft Identity and Access Administrator (SC-300T00)	<p>Exclusive - This course includes identity content for Azure AD, enterprise application registration, conditional access, identity governance, and other identity tools. One Microsoft exam voucher included with class.</p> <p>This course provides IT Identity and Access Professional, along with IT Security Professional, with the knowledge and skills needed to implement identity management solutions based on Microsoft Azure AD, and it connected identity technologies. This course includes identity content for Azure AD, enterprise application registration, conditional access, identity governance, and other identity tools.</p> <p>One Microsoft exam voucher included with class.</p>	4	\$2,222.42
611420	100627	CISCO, ACUCW1 - Administering Cisco Unified Communications Workspace Part 1: Basic v12.5	<p>The Global Knowledge companion course to ACUCW1 is ACUCW2. This latter course is an advanced administrative course focused on infrastructure deployment.</p>	5	\$3,335.77
611420	4398	MICROSOFT, Implementing a SQL Data Warehouse (M20767)	<p>In this course, provides students with the knowledge and skills to provision a Microsoft SQL Server database. The course covers SQL Server provision both on-premise and in Azure, and covers installing from new and migrating from an existing install. This course incorporates material from the Official Microsoft Learning Product 20767: and it can assist you in your preparation for Exam 70-767: Implementing a SQL Data Warehouse.</p>	5	\$2,564.99

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100914	MICROSOFT, Windows Server 2019 Hybrid and Azure IaaS (WS-012T00)	Its purpose is to prepare professionals for planning, implementing, and managing environments that include Azure IaaS-hosted Windows Server-based workloads. The course covers how to leverage the hybrid capabilities of Azure, how to migrate virtual and physical server workloads to Azure IaaS, and how to manage and secure Azure VMs running Windows Server 2019.	3	\$1,794.21
611420	6201	OTHER PRODUCTS, Veeam Backup & Replication v11: Architecture & Design	<p>The two-day, Veeam® Backup & Replication™ v11: Architecture and Design training course, is focused on teaching IT professionals how to effectively architect a Veeam solution through attaining technical excellence following the Veeam Architecture Methodology used by Veeam's own Solution Architects.</p> <p>During the two days, attendees will explore the goals of requirement gathering and infrastructure assessment, and use that information to design Veeam solutions within team exercises. Attendees will analyze considerations when turning logical designs into physical designs and describe the obligations to the implementation team that will implement that design. Other topics covered will include security, governance and validation impacts when architecting a Veeam solution and how to build these into the overall design.</p>	2	\$1,712.85
611420	4501	AMAZON WEB SERVICES,AWS Technical Essentials	Learn fundamentals to become proficient in identifying AWS services. AWS Technical Essentials introduces you to AWS products, services, & common solutions.	1	\$595.21
611420	100690	MICROSOFT, Managing Microsoft Teams (MS-700T00)	Microsoft Teams admins configure, deploy, and manage Office 365 workloads for Microsoft Teams focusing on efficient collaboration and communication.	4	\$2,222.42
611420	100106	MICROSOFT, Microsoft 365 Mobility and Security Track (MS-101T00)	This course track covers 3 central elements, Microsoft 365 security management, Microsoft 365 compliance management, and Microsoft 365 device management.	5	\$2,564.99
611420	4879	CISCO,ISE-Implementing and Configuring Cisco Identity Services Engine v3.0	Learn to install, configure, and deploy ISE with enhanced labs written for ISE version 2.7 Patch 2 (Exclusive)	5	\$3,421.41
611420	100502	CISCO,CLCOR - Implementing and Operating Cisco Collaboration Core Technologies v1.0	Implement and deploy core collaboration and networking technologies featuring Cisco Unified Communications Manager.	5	\$3,592.70
611420	4504	AMAZON WEB SERVICES, Developing on AWS	Design and build secure, reliable, and scalable AWS-based applications. Learn how to use the AWS SDK to develop secure and scalable cloud applications.	3	\$1,794.21
611420	6745	MICROSOFT APPLICATIONS, Microsoft Excel 2016/2019 - Level 3 / Advanced	This course will teach you how to analyze & report on data frequently, work in collaboration with others to deliver actionable organizational intelligence.	1	\$252.64
611420	100572	Architecting on AWS Accelerator	Learn the basic to advanced skills of how to design and build complex applications that are scalable, reliable, and secure on AWS.	5	\$3,421.41
611420	4398	MICROSOFT, Developing SQL Databases (M20762)	Enroll in the official Microsoft: Implementing a SQL Data Warehouse course (M20767) at Global Knowledge and prepare for Exam 70-767. Learn to implement a data warehouse platform with Microsoft SQL Server 2016.	5	\$2,564.99

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100664	DCCUCS-Configuring Cisco Unified Computing System v1.0	This course shows you how to deploy, secure, operate, and maintain Cisco Unified Computing System (Cisco UCS) B-series blade servers, Cisco UCS C-Series, and S-Series rack servers for use in data centers.	3	\$3,164.48
611420	100571	CISCO,ECMS1 - Engineering Cisco Meraki Solutions, Part 1 v2.0	This course equips students with the knowledge and skills to confidently operate Cisco Meraki deployments.	1	\$852.14
611420	100599	CISCO,DCACI-Implementing Cisco Application Centric Infrastructure v1.1	Deploy, configure and manage Cisco Nexus 9000 Series Switches in ACI mode.	5	\$3,935.26
611420	7119	MICROSOFT APPLICATIONS, Microsoft Excel ? Level 1 / Intro (2013, 2016, 2019)	This course is intended to help users learn Excel. Covers different features of the interface, formatting and editing, the building formulas and functions.	1	\$252.64
611420	100837	CISCO,CCNA-Implementing and Administering Cisco Solutions	Learn the foundational knowledge & skills necessary to install, configure, and operate a small to medium-sized Cisco network.	5	\$3,592.70
611420	100997	MICROSOFT, Microsoft Power Platform Developer (PL-400T00)	In this course, students will learn how to build Power Apps, Automate Flows and extend the platform to complete business requirements and solve complex business problems. One Microsoft exam voucher included with class.	5	\$2,564.99
611420	5867	CompTIA CySA+ Certification Prep Course - Cybersecurity Analyst	Learn the responsibilities and duties of cybersecurity analysts who are responsible for monitoring and detecting security incidents in information systems.	5	\$2,479.35
611420	821306	MICROSOFT, Microsoft Security, Compliance, and Identity Fundamentals (SC-900T00)	Exclusive – Learn the foundational level knowledge on security, compliance, and identity concepts and related cloud-based Microsoft solutions. Enroll in a course today!	1	\$680.86
611420	100970	OTHER PRODUCTS, Palo Alto Networks: Firewall 10.1: Improving Security Posture and Hardening PAN-OS Firewalls (EDU-214)	Successful completion of this three-day, instructor-led course will help the student manage and maintain a Palo Alto Networks firewall-protected environment. The student will learn how to improve non-greenfield environments and will be better equipped to ensure that configurations match security best practice. The student will also be able to develop an operational strategy for maintaining a high level of compliance.	3	\$2,569.27
611420	9770	OTHER PRODUCTS, Palo Alto Networks: Firewall 10.1: Troubleshooting (EDU-330)	Successful completion of this three-day course will enhance the understanding of troubleshooting the full line of Palo Alto Networks Next-Generation Firewalls.	3	\$2,569.27
611420	100701	CISCO,SSFIPS-Securing Networks with Cisco Firepower Next-Generation IPS v4.0	This hands-on course shows you how to deploy and use Cisco Firepower Next-Generation Intrusion Prevention System (NGIPS).	5	\$3,425.69
611420	3150	NON-VENDOR IT, Understanding Networking Fundamentals	Gain a strong foundation of basic networking functions, standards and protocols in this Networking Fundamentals training course. Enroll at Global Knowledge.	5	\$2,821.91
611420	100225	MICROSOFT, Windows Client (MD-100T00)	This course will help to learn how to install, customize, and update Windows 10 plus managing storage, files, and devices and to configure network connectivity.	5	\$2,564.99

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	6199	OTHER PRODUCTS, Veeam Availability Suite v11: Configuration & Management	Learn how to configure, manage, and support a Veeam Availability Suite v10 solution.	3	\$2,569.27
611420	9701	NON-VENDOR IT, Cybersecurity Foundations	Exclusive – Gain a global perspective of the challenges of designing a secure system, touching on all the cyber roles needed to provide a cohesive security solution.	5	\$2,821.91
611420	4503	AMAZON WEB SERVICES, Systems Operations on AWS	In this course, you will learn how to create automatable and repeatable deployments of networks and systems on the AWS platform.	3	\$1,794.21
611420	100871	MICROSOFT, Microsoft 365 Messaging (MS-203T00)	<p>Exclusive - This course is designed for IT Professionals who deploy and manage the messaging infrastructure for Microsoft 365 in their organization. One Microsoft exam voucher included with class.</p> <p>This course examines the key elements of Microsoft 365 messaging administration, including message transport and mail flow, messaging security, hygiene, and compliance, messaging infrastructure, and hybrid messaging.</p> <p>One Microsoft exam voucher included with class.</p>	5	\$2,564.99
611420	100865	MICROSOFT, Administering Relational Databases on Microsoft Azure (DP-300T00)	<p>This course provides students with the knowledge and skills to administer a SQL Server database infrastructure for cloud, on-premises and hybrid relational databases and who work with the Microsoft PaaS relational database offerings. Additionally, it will be of use to individuals who develop applications that deliver content from SQL-based relational databases.</p> <p>One Microsoft exam voucher included with class.</p>	4	\$2,222.42
611420	5846	OTHER PRODUCTS, Palo Alto Networks: Firewall 10.1 Essentials: Configuration and Management (EDU-210)	In Palo Alto Networks Firewall 10.1 Essentials Configuration & Management course, learn how to configure & manage Palo Alto Networks next-generation firewalls.	5	\$4,282.12
611420	100870	MICROSOFT, Windows Server 2019 Administration (WS-011T00)	<p>This five-day instructor-led course is designed primarily for IT professionals who have some experience with Windows Server.</p> <p>It is designed for professionals who will be responsible for managing identity, networking, storage and compute by using Windows Server 2019, and who need to understand the scenarios, requirements, and options that are available and applicable to Windows Server 2019. The course teaches IT professionals the fundamental administration skills required to deploy and support Windows Server 2019 in most organizations.</p>	5	\$2,564.99
611420	100527	CISCO,CCNA-Implementing and Administering Cisco Solutions v1.0 Boot Camp	CCNA-Implementing and Administering Cisco Solutions Boot Camp teaches professionals how to install, operate, configure and verify a basic IPv4 and IPv6 network.	5	\$3,592.70
611420	100628	CISCO,ACUCW2 - Administering Cisco Unified Communications Workspace Part 2: Basic v12.5	The Global Knowledge companion course to ACUCW2 is ACUCW1. This latter course focuses on “Moves, Adds, Changes and Deletes (MACDs)” for a Cisco Collaboration Solution in a multisite deployment.	5	\$3,335.77

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100874	Cisco, ENTFNDU-Cisco Enterprise Networking Foundations	<p>This course is recommended for those pursuing their Cisco Certified Technician (CCT) certification for Routing & Switching. This course is ideal for those wanting to prepare themselves for the new CCNA course and certification who may be newer to the industry.</p> <p>The CCT certification is for the entry-level IT professionals, building skills required for onsite support and maintenance of Cisco routers, switches, and operating environments. You can build a foundation for a broad spectrum of IT careers with the CCT.</p>	5	\$3,164.48
611420	100667	MICROSOFT, Microsoft Azure Fundamentals (2 Day) (AZ-900T00)	This course will provide foundational level knowledge on Core Azure concepts; core Azure services; core solutions and management tools.	2	\$1,323.17
611420	4845	CISCO,CSCGW - Cisco SIP, CUBEs and Gateways	In the Cisco Gateway course (CSCGW), gain valuable hands-on experience working with Cisco SIP, CUBEs, legacy gateways and router portions of IP Telephony. Gain the skills needed to obtain valuable Cisco certifications.	5	\$3,250.13
611420	111111	BUSINESS TRAINING,ITIL4 Foundation Bridge	<p>This course provides IT leaders, practitioners, support staff and staff interfacing with the organization's digital and information systems functions with a practical understanding of the key concepts, common language, principles and practices that enables successful management of modern IT-enabled services. It also prepares delegates for the ITIL Foundation Certificate Examination.</p> <p>Exam voucher included!</p>	1	\$1,109.07
611420	100224	CITRIX, Citrix Virtual Apps and Desktops 7 Administration On-Premises and in Citrix Cloud (CWS-215)	This course track covers 3 central elements, Microsoft 365 security management, Microsoft 365 compliance management, and Microsoft 365 device management.	5	\$4,282.12
611420	7125	MICROSOFT APPLICATIONS, Microsoft Excel ? Level 2 / Med (2013, 2016, 2019)	This course will teach you how to use formulas and advanced functions, create and format tables, sort and filter, and protect and finalize a workbook.	1	\$252.64
611420	100979	MICROSOFT, SharePoint Online for Administrators (55238)	The course is appropriate for existing SharePoint on-premises administrators and new administrators to Office 365 who need to understand how to correctly setup SharePoint Online for their company. The course will also help SharePoint on-premise administrators understand the differences between SharePoint on-premises and SharePoint Online.	3	\$1,794.21
611420	100494	CISCO,SCOR-Implementing and Operating Cisco Security Core Technologies v1.0	SCOR - Implementing and Operating Cisco Security Core Technologies v1.0 helps you prepare for the CCNP Security and CCIE Security certifications.	5	\$3,678.34
611420	3404	NON-VENDOR IT, CompTIA Security+ Certification Prep Course	CompTIA Security+ Certification Prep Course demonstrates your knowledge of information security. GK# 3404. Virtual Classroom Live.	5	\$2,479.35
611420	100231	MICROSOFT, Microsoft 365 Security Administrator Track (MS-500T00)	Microsoft 365 Security Administrator Track (MS-500T00) Course will enhance your knowledge about Microsoft 365 Security Administrator. Enroll in a course today!	4	\$2,222.42

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100763	MICROSOFT, Microsoft Azure Administrator (AZ-104T00)	This course teaches IT Pros how to manage their Azure subscriptions, secure identities, administer the infrastructure, & configure virtual networking.	4	\$2,222.42
611420	8429	SONICWALL, SonicWALL Network Security Administrator	This course will provide skills to successfully design, implement, and troubleshoot SonicWall firewall appliances and security services. Exam voucher provided.	2	\$1,712.85
611420	100481	Application Centric Infrastructure Administration, Operations and Troubleshooting	Develop essential skills for administering and troubleshooting an Application Centric Infrastructure Fabric to include Tenants, VRFs, Bridge Domains, Subnets, EPGs, VMM Integration and Application Profiles for Application connectivity and Routed External L3 connectivity.	5	\$3,592.70
611420	100250	MICROSOFT, Microsoft 365 Fundamentals (MS-900T01)	This course provides foundational knowledge on the considerations and benefits of adopting cloud services and the Software as a Service.	1	\$680.86
611420	100287	NON-VENDOR IT, CompTIA A+ Certification Prep	<p>In this course that's focused on CompTIA A+ certification exam preparation, you'll gain the needed knowledge of basic computer hardware and operating systems. You will cover the essential principles of installing, building, upgrading, repairing, configuring, troubleshooting, optimizing, and preventative maintenance on desktop and laptop computers. You will also learn elements of customer service and communication skills necessary to work with clients. Instructor-led practice exams and quizzes help reinforce course concepts and exam readiness.</p> <p>Our A+ Prep Course courseware has received CompTIA Authorized Quality Curriculum (CAQC) approval. The CompTIA CAQC symbol assures you that all test objectives are covered in the training material.</p>	5	\$2,650.63
611420	100440	BUSINESS TRAINING, ITIL? 4 Strategist: Direct, Plan and Improve	Find offerings to learn to manage engagement and interaction between a service provider and their customers, users, suppliers and partners.	3	\$2,136.78
611420	2868	BUSINESS TRAINING, Project Management Fundamentals	in this comprehensive training course from Global Knowledge, you will learn project management basics: how to initiate, plan, and execute a project that meets objectives and satisfies stakeholders. Enroll now in Project Management Fundamentals to work towards a PMP certification!	3	\$1,965.49
611420	2819	BUSINESS TRAINING, IT Project Management	In the IT Project Management course, learn to Identify, assess, and manage typical IT projects. You will master the essential fundamentals and best practices of project management methodology. Train in IT Project Management and enroll now at Global Knowledge.	3	\$1,965.49
611420	9879	NON-VENDOR IT, Troubleshooting TCP/IP Networks with Wireshark	Learn to troubleshoot TCP/IP network performance problems using Wireshark in this hands-on training course from Wireshark experts	5	\$3,250.13
611420	9803	NON-VENDOR IT, CISSP Certification Prep Course	Our CISSP certification training course covers all eight domains of the CISSP CBK, preparing you with the skills needed to pass the CISSP certification exam.	5	\$2,479.35
611420	222222	BUSINESS TRAINING, ITIL4 Foundation	Learn the foundations of IT service management and how they can benefit your organization. Certification exam voucher included! ITIL Exam Guarantee.	3	\$2,136.78
611420	100608	MICROSOFT, Office 365 Administrator (MS-030T00)	Learn how to install, tailor, and administer your CICS Transaction Server (TS).	5	\$2,564.99

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100442	BUSINESS TRAINING,ITIL? Managing Professional Transition	Take this course to learn how to manage a professional transitions for IT leaders, practitioners, and ITIL-expert support staff to the ITIL 4.	5	\$2,783.38
611420	100570	AMAZON WEB SERVICES,AWS Cloud Practitioner Essentials	This course is for individuals who seek an overall understanding of the Amazon Web Services (AWS) Cloud, independent of specific technical roles.	1	\$595.21
611420	2919	BUSINESS TRAINING, Business Analysis Essentials	Learn how to plan business analysis activities; as well as the basics of eliciting, analyzing, modeling, and writing requirements. Learn how to verify and validate product requirements, gain approval, and manage the requirements through the life cycle of the project.	3	\$2,051.13
611420	100226	MICROSOFT, Managing Modern Desktop (MD-101T00)	Exclusive – The Modern Desktop Administrator deploys, configures, secures, manages, and monitors devices and client applications in an enterprise environment.	5	\$2,564.99
611420	821365	ENSDWI- Implementing Cisco SD-WAN Solutions v2.0	This course helps you prepare to take the Implementing Cisco SD-WAN Solutions (300-415 ENSDWI) exam which is part of the CCNP® Enterprise certification. The Implementing Cisco SD-WAN Solutions (ENSDWI) v2.0 course gives you training on how to design, deploy, configure, and manage your Cisco® Software-Defined WAN (SD-WAN) solution in a large-scale live network, including how to migrate from legacy WAN to SD-WAN	5	\$3,511.34
611420	100373	GSEC: GIAC Security Essentials Certification	Learn the most effective steps to prevent cyberattacks and detect adversaries with actionable techniques in your org. Select your Virtual Classroom today!	5	\$3,592.70
611420	2456	BUSINESS TRAINING, Vendor Management	In this training course, you will learn the skills needed to effectively manage vendors. Through hands-on exercises, you'll develop an integrated understanding of how vendors are chosen, motivated and managed.	2	\$1,194.71
611420	8272	Citrix Virtual Apps and Desktops 7 Advanced Administration (CWS-315)	Improve logon times, centralize user settings management, & optimize the performance of machines running the VDA with this exclusive course.	5	\$4,282.12
611420	3012	AMAZON WEB SERVICES,AWS Certification Associate Level Exam	This is an AWS certified Associate Exam Voucher valid for taking and AWS certified associate exam including Developer, Architect and System Operations.	3 hours	\$149.87
611420	2923	BUSINESS TRAINING, Agile Project Management	Exclusive – This training course provides a thorough understanding of the agile process and extensive opportunities to practice implementing agile best practices throughout a project life cycle. Enroll with Global Knowledge today.	3	\$1,708.56
611420	100437	BUSINESS TRAINING,ITIL? 4 Specialist: Create, Deliver and Support	Integrate different value streams and activities to create, deliver & support IT-enabled products and services, and relevant practices, methods and tools.	3	\$2,136.78
611420	2387	BUSINESS TRAINING, Project Management Professional (PMP)? Exam Prep Boot Camp	In this training course, you'll gain the essential preparation needed to pass the PMP and CAPM® exams. Concentrating on exam content from A Guide to the Project Management Body of Knowledge, (PMBOK®Guide) - Sixth Edition and other sources, this course includes a wide variety of learning tools, practice questions, study aids, and post-learning resources all using Project Management Institute (PMI) terminology.	4	\$2,736.27

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	100475	CISCO,ENCOR-Implementing and Operating Cisco Enterprise Network Core Technologies v1.2	This course gives you the knowledge and skills needed to configure, troubleshoot, and manage enterprise wired and wireless networks.	5	\$3,678.34
611420	8944	LEADERSHIP AND BUSINESS SOLUTIONS, Active Leadership for IT Professionals	New & Exclusive – Gain valuable leadership skills in order to effectively coach, empower and lead individuals and teams to higher levels of performance. Professional development in leadership is key for advancing your IT career. Enroll now at Global Knowledge. Delivery Formats	3	\$1,797.63
611420	100779	MICROSOFT, Designing and Implementing Microsoft DevOps Solutions (AZ-400T00)	This course provides the knowledge and skills to design and implement DevOps processes and practices. Virtual Classroom Live.	5	\$2,564.99
611420	100105	MICROSOFT, Microsoft 365 Identity and Services Track (MS-100T00)	Microsoft 365 tenant and service management, Office 365 management, and Microsoft 365 identity management. Global Knowledge Delivered Course.	5	\$2,308.06
611420	100251	MICROSOFT, Microsoft Azure Fundamentals(AZ-900T01)	Exclusive – The course will provide foundational level knowledge of cloud services and how those services are provided with Microsoft Azure.	1	\$680.86
611420	283901	MICROSOFT, Microsoft Certification Test Voucher	Purchase a voucher to take a Microsoft certification exam. Whether you want to get on track for a promotion or simply want to become indispensable in your existing role, a Microsoft certification can help by validating that you have the skills needed to succeed in the top IT professional and developer jobs in the industry. This voucher enables you to take any technical exam valued at \$165. This voucher is not applicable for fundamental exams.	n/a	\$141.31
611420	100994	MICROSOFT, Microsoft Power Platform Functional Consultant (PL-200T00)	In this course, students will learn to perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Microsoft Power Platform solutions and apps. They will supplement their learnings with hands-on labs to create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations. Microsoft Power Platform is comprised of four key products: Power Apps, Power Automate, Power BI, and Power Virtual Agents. In this course, we will cover these four applications in depth, with additional focus on Microsoft Dataverse, AI Builder, connectors, and portals. One Microsoft exam voucher included with class. LEARN MORE	4	\$2,222.42
611420	100693	MICROSOFT, Microsoft Power Platform Fundamentals (PL-900T00)	Create simple Power Apps, connect data with Dataverse, build a Power BI Dashboard, automate processes with Power Automate, and build a chatbot.	2	\$1,323.17

SIN	Course Number	Course Title	Course Description	Course Length (Days)	GSA Rate (Per Person)
611420	821303	MICROSOFT, Microsoft Security Operations Analyst (SC-200T00)	In this course you will learn how to mitigate cyberthreats using these technologies. Specifically, you will configure and use Microsoft Sentinel as well as utilize Kusto Query Language (KQL) to perform detection, analysis, and reporting. The course was designed for people who work in a Security Operations job role and helps learners prepare for the exam SC-200: Microsoft Security Operations Analyst. One Microsoft exam voucher included with class.	4	\$2,222.42
611420	4759	MICROSOFT, Securing Windows Server 2016 (M20744)	Enroll in the official Microsoft: Securing Windows Server 2016 course (M20744) at Global Knowledge and prepare for Exam 70-744. Discover how you can enhance your network's security by protecting administrative credentials and mitigating threats.	5	\$2,650.63
611420	6544	MICROSOFT, Windows PowerShell Scripting and Toolmaking	Learn to build reusable tools with Windows PowerShell 3.0 and focus on the Windows PowerShell scripting language. Understand the concepts and techniques needed to design tools, including input, output and functional requirements.	5	\$2,564.99
611420	100785	n/a, GK Polaris Discovery Subscription	Meet GK Polaris, THE unlimited training solution that's ready to guide IT professionals to new heights. The Discovery subscription includes over 200 live virtual courses in AWS, cybersecurity, ITIL®, Microsoft, project management and more.	n/a	\$2,810.15
611420	2364	NON-VENDOR IT,CCSP Certification Prep Course	Gain core knowledge and experience in cloud security architecture, design, operations, and service orchestration in this best-of-breed CCSP exam prep course.	5	\$3,078.84
611420	9915	OTHER PRODUCTS, Nutanix Enterprise Cloud Administration [v5.20]	The Nutanix Enterprise Cloud Administration (ECA) 5.15 course enables system, network, and storage administrators to successfully configure and manage Nutanix in the datacenter.	4	\$2,993.20
611420	821422	OTHER PRODUCTS, Palo Alto Networks: Prisma Access SASE Security: Design and Operation (EDU-318)	Learn how to protect your applications, remote networks, and mobile users using a SASE implementation.	4	\$3,425.69
611420	100498	SSFAMP-Protecting Against Malware Threats with Cisco AMP for Endpoints v6.0	Learn to deploy and use Cisco AMP for Endpoints, a next-generation endpoint security solution that prevents, detects, and responds to advanced threats.	3	\$2,569.27
611420	6202	Veeam Certified Architect Package (VMCA)	Learn how to design, configure, manage, support, and optimize your Veeam Availability Suite.	5	\$4,068.01